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Census of Maine Manufactures, 1992

Maine Department of Labor

Maine Bureau of Labor Standards

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MAINE DEPARTMENT OF
LABOR

BUREAU OF LABOR STANDARDS

Research and Statistics Division

**Census
of
Maine
Manufactures
1992**



John R. McKernan, Jr
Governor



Charles A. Morrison
Commissioner

William A. Peabody
Director

DEPARTMENT OF LABOR
Bureau of Labor Standards
Research & Statistics Division

AUTHORIZATION

Maine Revised Statutes 1964, Title 26, §§ 42, 43, 46: "The Bureau shall collect, assort and arrange statistical details relating to industrial pursuits in the State. He (the Director) may cause to be printed and distributed bulletins that shall be of public interest and benefit to the State."

COVERAGE

This survey, insofar as possible, is of universal coverage for Maine manufacturing establishments ranging from the single proprietorships to the largest corporations. Reports covering 2,371 establishments were received since the original mailing in March of 1993. Of these, 111 either did not operate or went out of business during 1992. Final tabulations, according to major breakdown, will appear as usual in the next Census. These tabulations will include any late reports which are not included in this Census.

Taking into consideration the nature of the Maine economy and the extent of coverage in this survey, the data contained in the Census of Maine Manufactures 1992 represent a comprehensive and valid statistical analysis of the Maine manufacturing economy.

William A. Peabody
Director
Bureau of Labor Standards

CENSUS OF MAINE MANUFACTURES - 1992

BLS Bulletin 673

CENSUS OF MAINE MANUFACTURES

1992

The Research and Statistics Division of the Bureau of Labor Standards gratefully appreciates the contributions made by others toward this publication.

Thanks are due:

To Maine's manufacturing businesses for their cooperation in the collection of Census data, which makes this publication possible;

To the staff of the Bureau of Employment Security's Division of Economic Analysis and Research for their cooperation in providing the employment and wage data herein.

Prepared by:

Research & Statistics Division

Barbara A. Chenoweth, Statistician

Robert W. Leighton, Statistician

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CENSUS OF MAINE MANUFACTURES

1992

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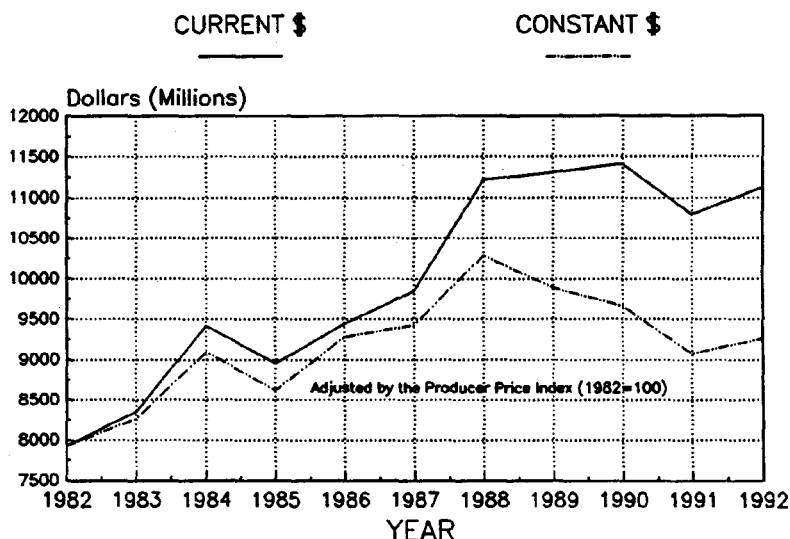
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Maine Production Value

Maine's gross value of manufacturing product increased 2.9 percent to \$11,130.3 million in 1992, making a small recovery from its downward trend in 1991. Adjusting for inflation (using the Producer Price Index as a deflator), the constant dollar value of Maine manufactures rose 2.0 percent in 1992 after three straight years of decline. (See Appendix F.)

Figure 1.

Value of Manufactured Product
in Current and Constant Dollars
Maine 1982-1992



Durable Goods

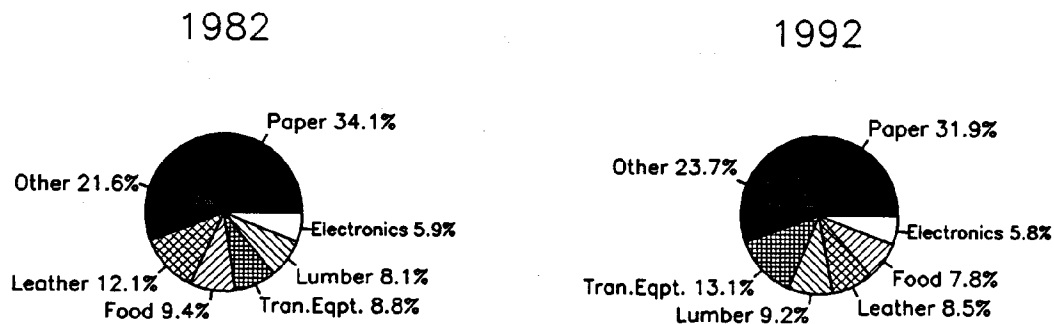
The gross value of manufacturing product for durable goods rose \$256.9 million (6.7%) over 1991. Notable increases occurred in the Transportation Equipment group which gained \$132.7 million (10.0%) and in the Lumber & Wood Products group which increased \$75.8 million (8.0%). Of the nine industry groups making up durable goods, only two recorded a decrease in 1992. The Electronic Equipment group dipped 3.4 percent or \$22.9 million. The Precision Instruments group decreased 2.5 percent or \$1.3 million.

Nondurable Goods

The gross value of product for nondurable goods increased 0.9 percent in 1992, up \$60.7 million from 1991. The Leather group increased 13.4 percent or \$110.7 million in 1992. The Textiles group was up 25.0 percent or \$91.6 million from 1991. The Miscellaneous group recorded an increase of 25.3 percent or \$10.1 million in 1992. Of the ten industry groups making up nondurable goods, only two recorded a decrease in 1992. The Paper group fell 5.6 percent or \$209.0 million. The Rubber & Plastics group dipped 1.9 percent or \$6.7 million.

Figure 2.

Value of Manufactured Product, Percentage
by Major Industry Group
Maine 1982 & 1992

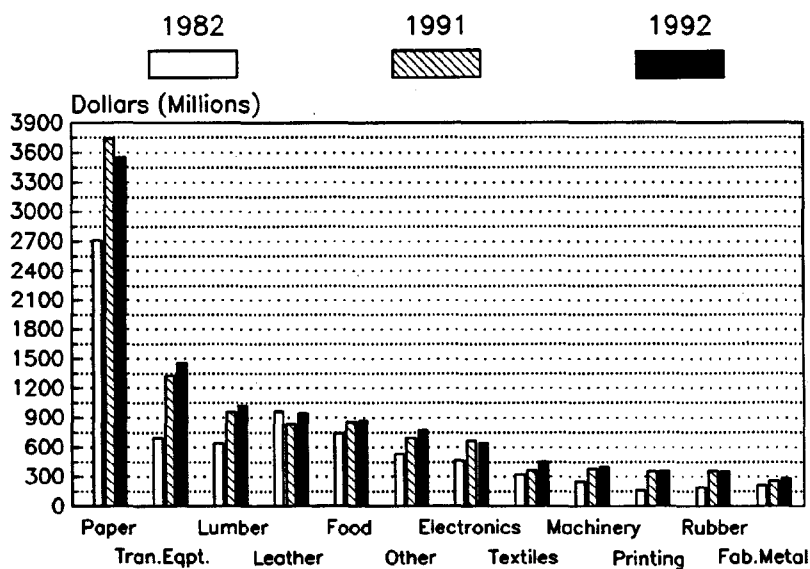


The Paper industry continued to dominate the State's manufacturing economy with a total product value of \$3,546.7 million in 1992. The Transportation Equipment group followed with a value of \$1,462.1 million which was a 10.0 percent increase over 1991. The Lumber & Wood Products group was third in 1992 with a \$1,025.9 million value of product which was 8.0 percent higher than 1991.

In sharp contrast to 1991, only four industries recorded a decrease in product value in 1992. Those industries were the Paper group (-5.6%), Electronic Equipment group (-3.4%), Precision Instruments (-2.5%) and Rubber & Plastics (-1.9%).

Figure 3.

Value of Manufactured Product
by Major Industry Group
Maine 1982, 1991 & 1992



Manufacturing Employment

Employment in Maine manufacturing decreased for the fourth consecutive year but at a slower rate than 1991. Employment in manufacturing establishments dipped 2.1 percent to 90,965 workers. Employment in industries producing durable goods decreased 2.3 percent to 40,840 employees. Employment in industries producing nondurable goods dipped 2.0 percent to 50,125 workers in 1992. The largest loss was in the Paper group with a decrease of 971 employees (-5.9%). Following Paper was the Electronic Equipment group with a decrease of 833 employees (-10.9%).

There were no notable gains in employment in any of the manufacturing industries during 1992. The largest increases were in the Miscellaneous group which gained 154 employees (22.4%), the Food group which gained 133 employees (2.0%) and the Transportation Equipment group which gained 100 employees (0.7%).

Figure 4.

Manufacturing Employment Maine 1982-1992



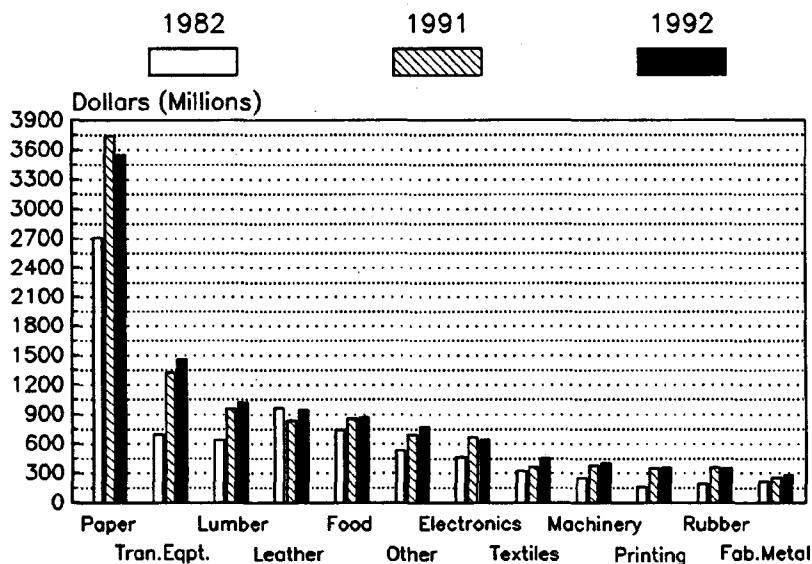
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Figure 4.

Manufacturing Employment Maine 1982-1992



The Paper industry had the largest workforce in 1992 with 15,598 employees which is a 17.1 percent share of the overall employment in manufacturing. Transportation Equipment employed 13,837 workers (15.2%) followed by Lumber & Wood Products which employed 10,340 workers (11.4%) and the Leather group which employed 9,791 (10.8%).

Figure 5.

Manufacturing Employment, Percentage
by Major Industry Group
Maine 1982 & 1992

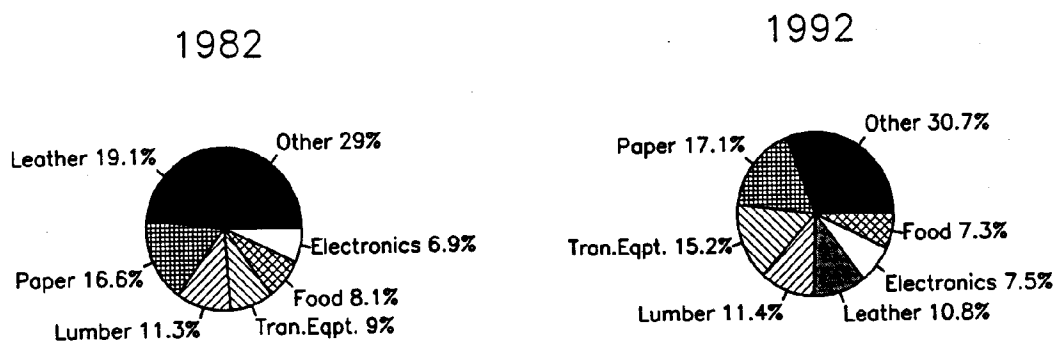
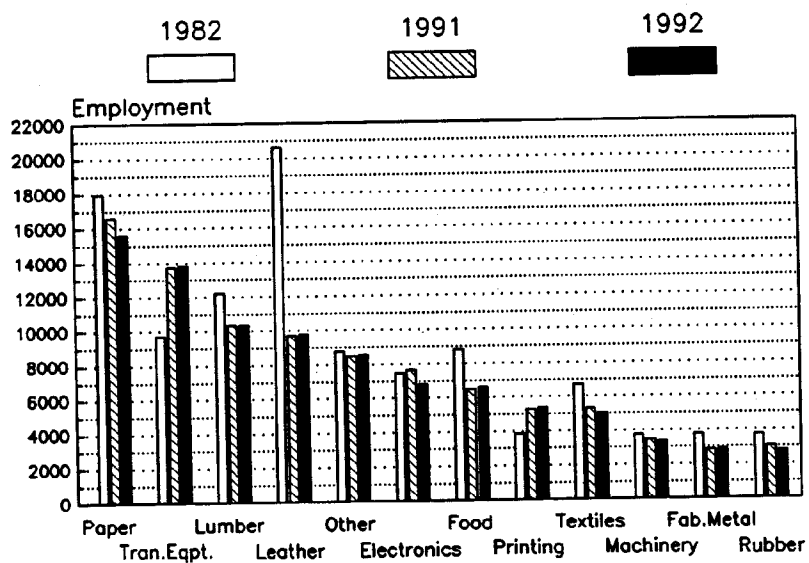


Figure 6.

Manufacturing Employment
by Major Industry Group
Maine 1982, 1991 & 1992



The percentage breakdown of employment by gender was basically unchanged from 1991. Males made up 70.1 percent (63,799 employees) of Maine's manufacturing work force and females made up 29.9 percent (27,166 employees). Employment of females decreased in 1992 by 3.7 percent (1,057) while employment of males decreased 0.9 percent (574).

As illustrated in Figure 5, the most notable difference in manufacturing employment between 1982 and 1992 was the decline of employment in the Leather industry. This industry employed the highest number of workers in manufacturing. This share of employment has fallen from 19.1 percent in 1982 to 10.8 percent in 1992.

Union Coverage

The number of unionized manufacturing workers in Maine fell for the fourth straight year to 24,516 members (-10.3%) in 1992. Union membership within the Paper industry dropped by 1,613 workers (-13.2%). The Textile group suffered a decrease of 610 union members (-45.5%) and the Transportation Equipment group was down by 594 union members (-7.9%). The only substantial increase was in the Lumber & Wood Products group with a gain of 343 union members (25.3%).

The percentage of unionized manufacturing workers declined in 1992 to 27.0 percent of the overall manufacturing employment.

Of all unionized manufacturing workers in the state, 43.3 percent were in the Paper industry. This industry also had the highest reported proportion of unionization with 68.0 percent of all paper workers covered.

The Transportation Equipment and Lumber & Wood Products groups followed with a 28.2 percent (6,914 employees) share and a 6.9 percent (1,701 employees) share, respectively, of all unionized manufacturing workers.

Figure 7.

Manufacturing Employment
Percentage Covered by Union Contracts
Maine 1982 & 1992

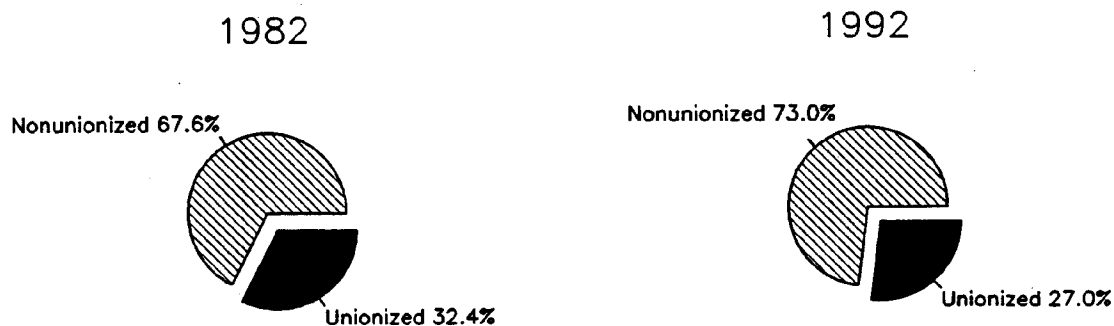
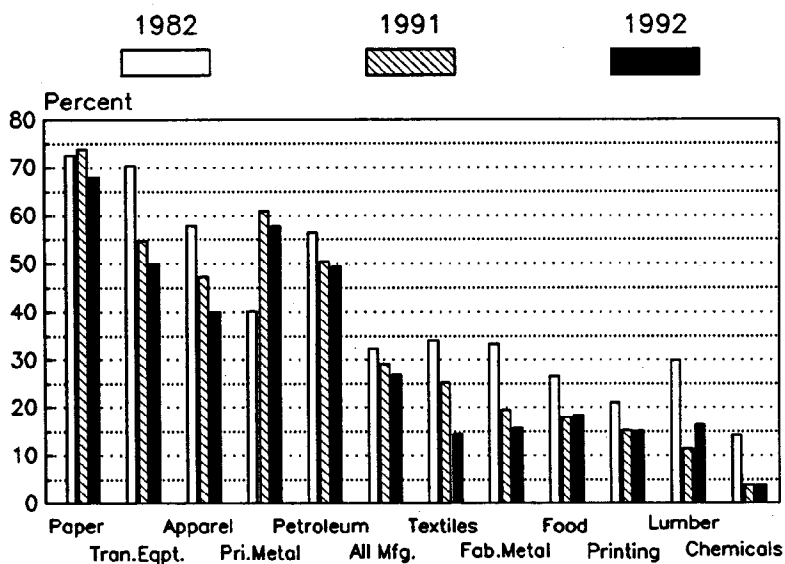


Figure 8.

Manufacturing Employment by Major Industry
Group, Percentage Covered by Union Contracts
Maine 1982, 1991 & 1992

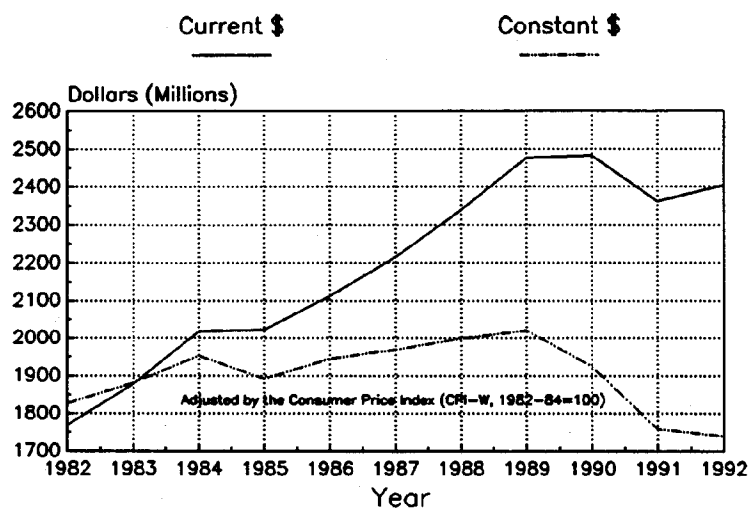


Gross Wages

Gross wages in Maine manufacturing increased 1.8 percent from \$2,361.9 million in 1991 to \$2,404.2 million in 1992. The Paper industry accounted for 25.9 percent of all manufacturing wages in the state, paying out \$623 million in gross wages. This was the highest of any manufacturing industry in 1992. The Transportation Equipment group and Lumber & Wood Products group followed with \$413.8 million and \$206.2 million paid, respectively.

Figure 9.

Gross Manufacturing Wages in Current and Constant Dollars Maine 1982-1992

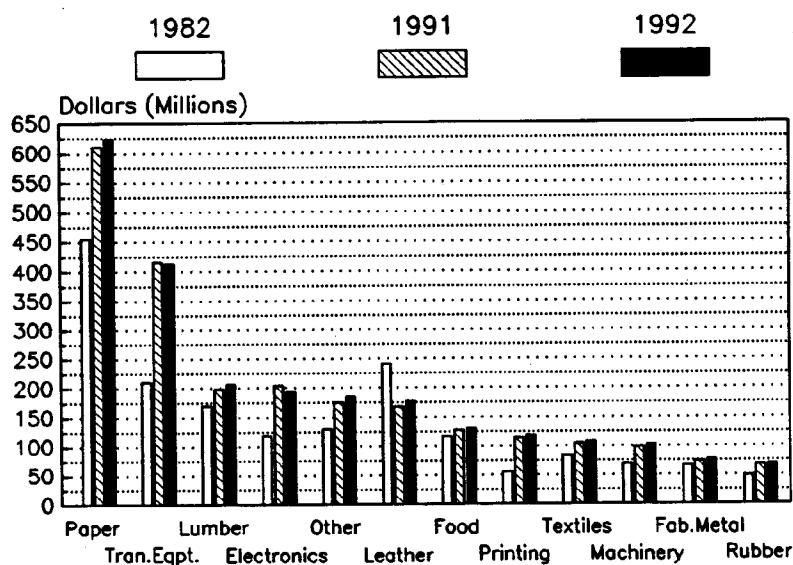


Of the five industries that experienced a decrease in gross wages in 1992, the Electronic Equipment group recorded the only significant change, falling 5.7 percent.

Large increases in gross wages in 1992 occurred in the Paper industry which increased \$12.8 million (2.1%) and in the Leather industry which increased \$9.3 million (5.7%).

Figure 10.

Gross Manufacturing Wages
by Major Industry Group
Maine 1982, 1991 & 1992

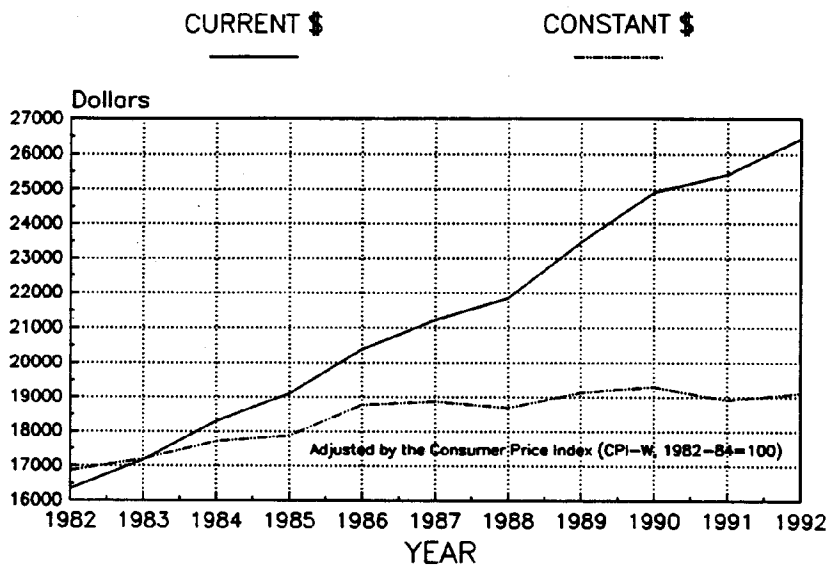


Average Wages

The average yearly wage for Maine manufacturing workers increased by \$1,017 (4.0%) to \$26,430 in 1992. By comparison, the annual average Consumer Price Index rose 2.9 percent between 1991 and 1992. (See Appendix F.) As a result, Maine manufacturing workers had a 1.1 percent increase in buying power.

Figure 11.

Average Manufacturing Wages in Current and Constant Dollars Maine 1982-1992



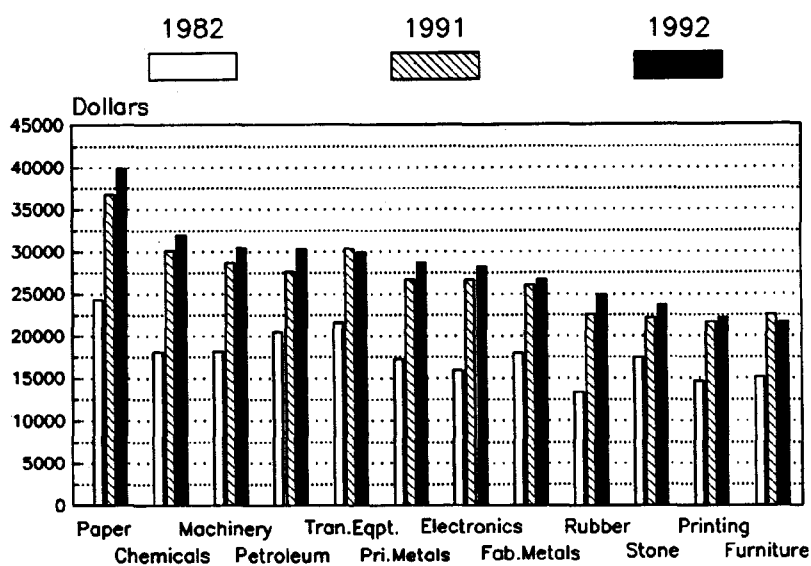
Paper industry workers again received the highest reported average wage in 1992. Employees in this industry were paid \$39,939, which was 151.1 percent of the Maine manufacturing average for 1992. Apparel industry workers received the lowest average wage in 1992. Workers in this industry were paid \$15,814, which was 59.8 percent of the overall average.

The largest percentage increases in average wages for 1992 occurred in the Apparel, Rubber & Plastics and Petroleum & Coal Products groups which rose 10.2 percent (\$1,460), 10.2 percent (\$2,295) and 9.7 percent (\$2,693), respectively.

Only three industries experienced a decrease in average wages. They were the Miscellaneous group, down 7.6 percent (\$1,317); the Furniture group, down 3.8 percent (\$863); and the Transportation Equipment group, down 1.4 percent (\$431).

Figure 12.

Average Manufacturing Wages
by Major Industry Group
Maine 1982, 1991 & 1992



Capital Expenditures

Capital expenditures were down 0.9 percent in 1992 to \$458.6 million which is a decrease of \$4.1 million from 1991.

Capital expenditures for durable goods decreased 7.5 percent in 1992 to \$118.7 million. Major reductions in spending were recorded in the Electronic Equipment group and the Transportation Equipment group with decreases of \$91.0 million (-24.0%) and \$5.5 million (-14.4%) respectively.

Notable increases in capital expenditures were seen in most of the durable goods industries. The Precision Instruments group and the Machinery group experienced the highest percentage increases of 58.6 percent (\$0.3 million) and 43.8 percent (\$3.4 million), respectively. Industries with the largest expenditures for capital in durable goods were the Transportation Equipment group, \$32.7 million, and the Lumber & Wood Products group, \$30.1 million.

Capital expenditures for nondurable goods increased 2.1 percent to \$341.5 million in 1992. The Leather group recorded the largest dollar increase of \$7.5 million (64.7%). Other substantial increases were in the Printing & Publishing group, the Food group, and the Textiles group with increases of \$5.4 million (65%), \$4.9 million (19.4%) and \$3.1 million (29.2%), respectively.

The only decrease in spending for capital expenditures in the nondurable goods category were in the Paper group, \$10.9 million (-4.4%), and the Chemical group, \$7.5 million (-45.5%).

Figure 13.

Capital Expenditures in Manufacturing
in Current and Constant Dollars
Maine 1982-1992

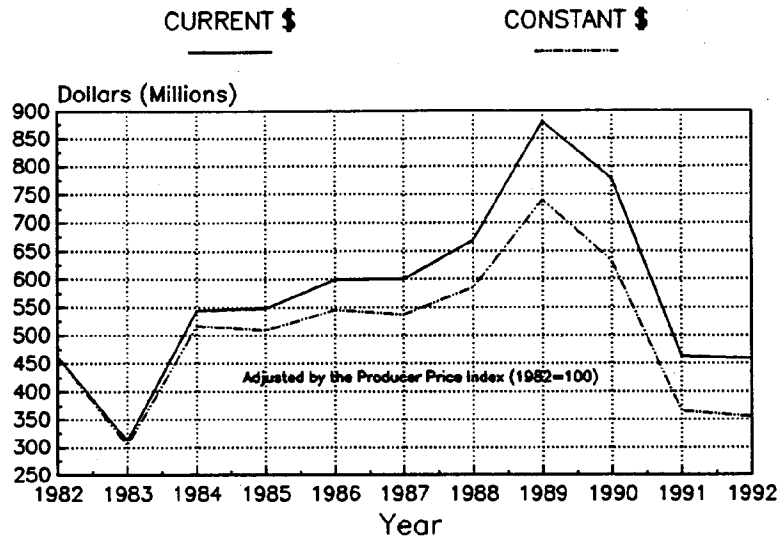
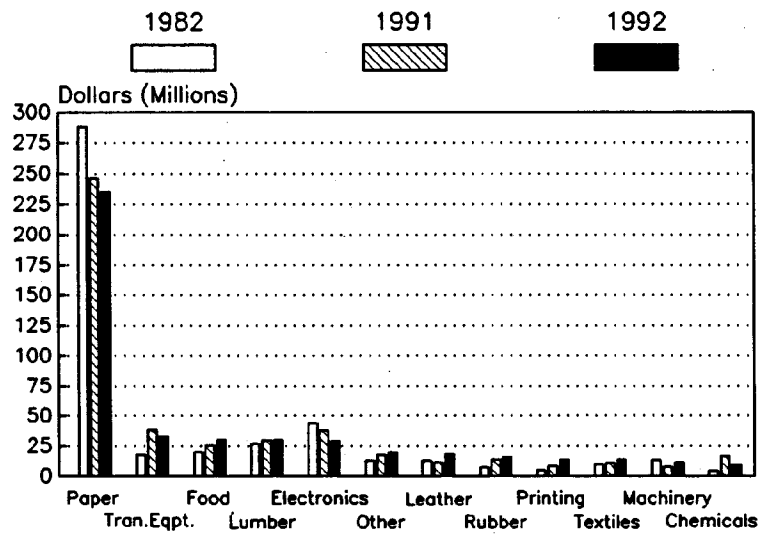


Figure 14.

Capital Expenditures in Manufacturing
by Major Industry Group
Maine 1982, 1991 & 1992



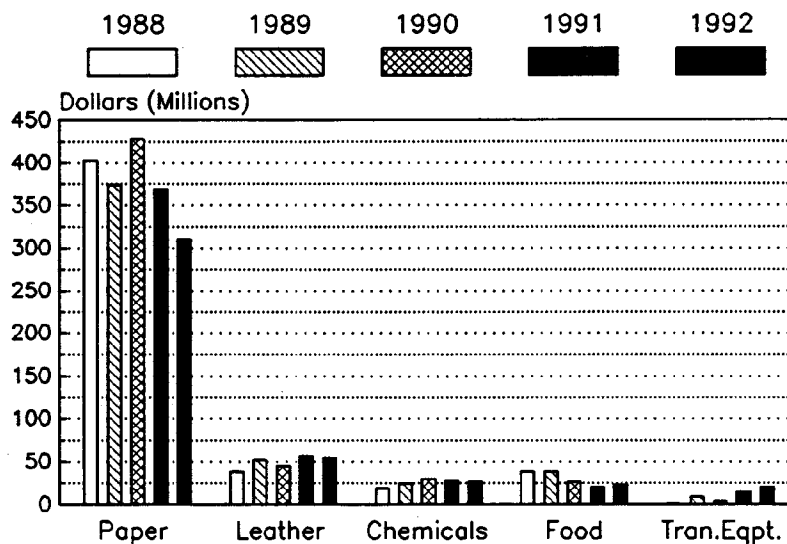
Foreign Imports

Imports used in the manufacturing process in 1992 decreased 13.7 percent (\$80.2 million). The largest decrease was in the Paper group, which spent \$58.8 million less than in 1991. Other major reductions occurred in the Electronic Equipment group and the Textiles group where spending was down \$22.5 million (-83.1%) and \$11.8 million (-2.0%), respectively.

The largest increase in import spending were in the Lumber group, \$9.1 million (87.6%), the Transportation Equipment group, \$5.3 million (34.9%), and the Food group, \$2.4 million (12.4%).

Figure 15.

Imports Used in Manufacturing
by Major Industry Group
Maine 1988-1992

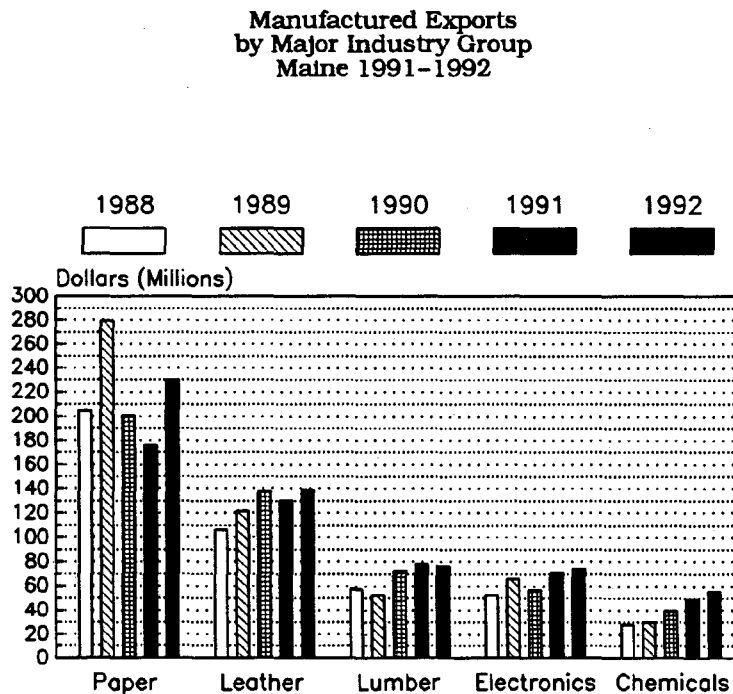


Foreign Exports

Manufactured goods exported to countries outside the U.S. in 1992 decreased by \$122.3 million (-13.5%). The Durable Goods exports were \$214.9 million less than 1991. This decrease of 44.5 percent was, in large part, due to the \$211.8 million (-91.2%) decrease in the Transportation Equipment group. The Furniture group experienced a \$4.7 million (-90.6%) decline in its exports. The Machinery group was down by \$6.6 million (12.2%). The Primary Metals group increased its exports by \$10 million (122.3%) and was one of only three groups in durable goods to experience an increase.

Exports of nondurable goods increased \$99.4 million (23.4%) in 1992. The largest increase was in the Paper group which increased its exports by 53.4 million (30.4%). The Food group followed with an increase of \$25.5 million (91.1%). The Chemicals group increased its exports by \$5.7 million (11.7%) in 1992. Figure 16 illustrates a five year history of exports for the leading industries in 1992.

Figure 16.



Value of Manufacturing Product by County Group

The I-95 Corridor continued to be the top producer of manufactured product. In 1992 this area recorded a \$281.2 million (4.2%) increase in value of product. (See Table 4.) York, Cumberland, and Penobscot counties all recorded over one billion dollars in manufactured product. York County increased its production value by \$190.8 million (12.7%). Cumberland County recorded an increase of \$170.6 million (11.8%). Penobscot County experienced a decrease of \$87.4 million (-5.9%).

The Western group of counties was the second leading area with a \$2.29 billion and only a negligible decrease in value of product. The Eastern area, \$68.4 million (8.9%) and Midcoast area, \$29.3 million (8.6%) both experienced increases in 1992. The Northern area, however, experienced a \$60.4 million (-0.7%) decrease in 1992.

Figure 17.

Value of Manufactured Product
by County Group
Maine 1982, 1991 & 1992

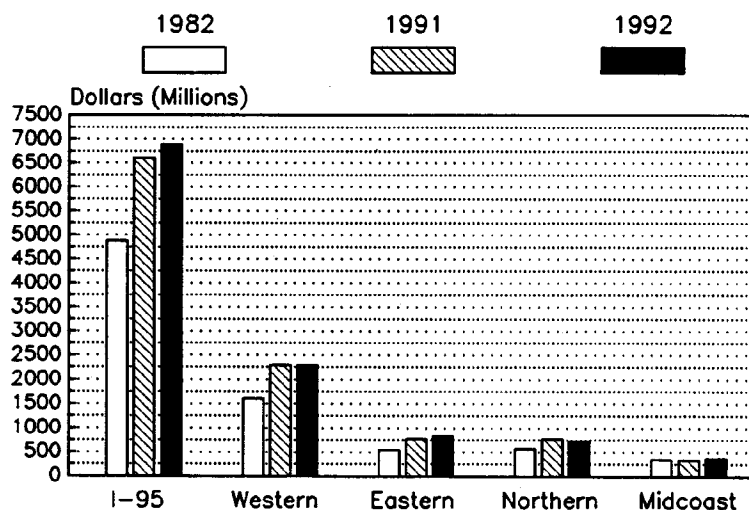


Figure 18.

Value of Manufactured Product Index
by County Group
Maine 1987-1992

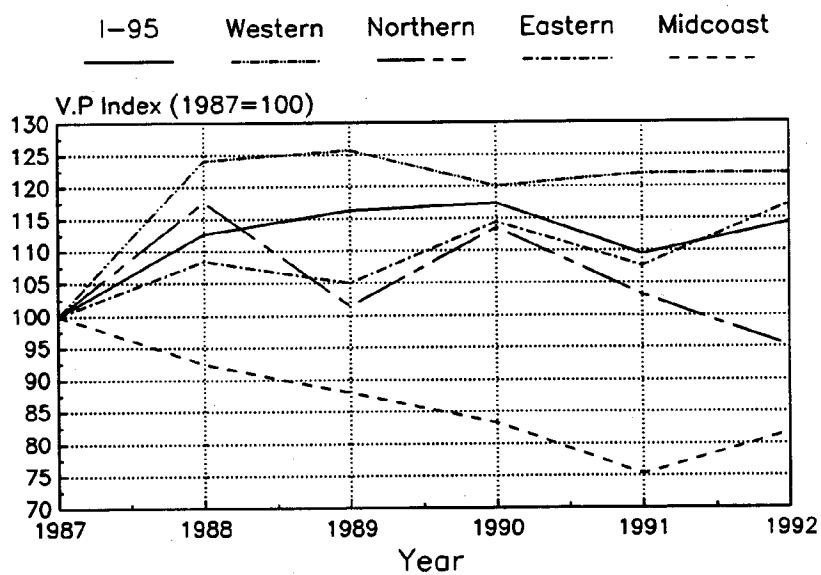


Figure 19.

Regional Contribution to the
Value of Manufactured Product by County Group
Maine 1982 and 1992

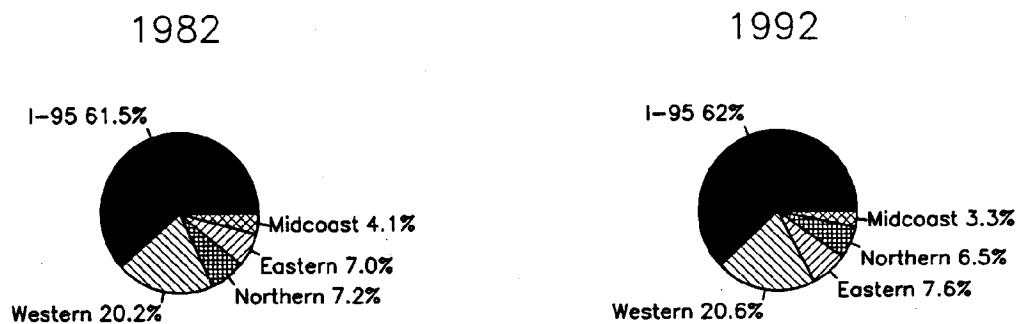


TABLE 1

CENSUS OF MAINE MANUFACTURES BY MAJOR INDUSTRY, 1992

INDUSTRY	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1987 1991		TOTAL	MALE	FEMALE		GROSS	AVERAGE
TOTAL	2,371	11,130,341,114	10.3	2.9	90,965	63,799	27,166	24,516	\$ 2,404,160,770	\$ 26,430
DURABLE GOODS	1,506	4,111,197,930	7.3	6.7	40,840	31,460	9,380	9,755	1,076,078,932	26,349
Lumber & Wood Products (24)	835	1,025,875,989	-0.5	8.0	10,340	8,269	2,071	1,701	206,248,719	19,950
Furniture (25)	44	95,476,035	31.8	16.1	1,087	813	274	159	23,546,042	21,661
Stone, Clay & Glass (32)	91	112,559,498	-29.1	8.0	1,270	1,089	181	5	30,134,356	23,692
Primary Metals (33)	14	34,509,169	-5.0	8.3	553	428	125	319	15,862,221	28,683
Fabricated Metals (34)	116	280,822,942	30.5	9.1	2,870	2,275	595	450	76,604,434	26,691
Machinery, Incl. Computers (35)	182	403,226,260	2.5	6.6	3,362	2,906	441	70	102,377,939	30,451
Electronic Eqpt., ex. Comps. (36)	54	647,356,145	-26.4	-3.4	6,812	3,319	3,493	137	192,593,480	28,272
Transportation Equipment (37)	144	1,462,102,616	45.6	10.0	13,837	12,012	1,825	6,914	413,762,817	29,902
Precision Instruments (38)	26	49,269,276	25.3	-2.5	709	336	373	0	14,948,924	21,084
NONDURABLE GOODS	865	7,019,143,184	12.1	0.9	50,125	32,339	17,786	14,761	1,328,081,838	26,494
Food (20)	148	869,685,884	-1.3	1.5	6,625	4,403	2,222	1,208	131,241,021	19,810
Textiles (22)	65	458,809,412	8.1	25.0	5,046	3,191	1,855	732	107,536,547	21,311
Apparel (23)	64	143,332,917	11.0	15.1	2,715	704	2,011	1,085	42,935,202	15,814
Paper (26)	42	3,546,651,556	9.0	-5.6	15,598	13,164	2,434	10,618	622,975,035	39,939
Printing & Publishing (27)	311	358,462,393	25.1	1.7	5,354	2,993	2,361	811	118,401,714	22,115
Chemicals (28)	35	242,301,286	72.9	10.4	1,149	777	372	44	36,770,852	32,002
Petroleum & Coal Products (29)	8	47,216,277	31.6	8.6	245	235	10	121	7,429,621	30,324
Rubber & Plastics (30)	46	356,536,758	14.2	-1.9	2,776	1,800	976	92	69,068,016	24,883
Leather (31)	59	946,270,822	25.4	13.2	9,791	4,735	5,056	50	178,213,620	18,201
Miscellaneous (39)	87	49,875,879	15.5	25.3	841	351	490	0	13,510,210	16,064

TABLE 2

MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY MAJOR INDUSTRY, 1992

INDUSTRY	PLANT MODERNIZATION & EQUIPMENT				PLANNED		FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	1993	1994	IMPORTS	EXPORTS
	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL	458,557,964	47,781,791	16,321,301	394,454,872	495,652,837	474,843,036	506,456,939	785,557,162
DURABLE GOODS	118,747,719	15,576,429	5,536,128	97,635,162	172,197,202	140,934,042	56,970,578	268,142,633
Lumber & Wood Products (24)	30,091,349	3,719,881	1,000,642	25,370,826	32,451,870	22,370,465	19,471,051	76,735,280
Furniture (25)	2,349,411	316,369	220,000	1,813,042	1,092,200	690,700	2,500	484,217
Stone, Clay, & Glass (32)	3,905,671	489,746	0	3,415,925	3,996,620	2,440,200	367,781	678,932
Primary Metals (33)	1,615,099	52,403	0	1,562,696	2,893,073	2,079,177	266,452	18,185,021
Fabricated Metals (34)	7,019,266	776,577	0	6,242,689	5,619,700	3,996,000	4,620,992	26,722,560
Machinery, Incl. Computers (35)	11,243,776	1,773,858	130,000	9,339,918	26,076,900	14,323,000	7,075,465	47,315,844
Electronic Eqpt., ex. Comps. (36)	28,988,671	1,694,481	330,000	26,964,190	78,844,639	60,039,500	4,577,923	74,577,485
Transportation Equipment (37)	32,673,313	6,631,482	3,596,386	22,445,445	20,372,800	34,163,500	20,296,414	20,535,187
Precision Instruments (38)	861,163	121,632	259,100	480,431	849,400	831,500	292,000	2,908,107
NONDURABLE GOODS	341,483,254	33,413,179	10,785,173	297,284,902	324,855,635	335,308,994	449,486,361	524,570,343
Food (20)	30,175,212	7,331,901	5,000	22,838,311	20,130,852	13,232,650	22,895,587	53,542,536
Textiles (22)	13,548,411	2,441,212	215,000	10,892,199	30,581,350	7,168,295	16,355,347	11,679,100
Apparel (23)	1,938,003	246,282	925,000	766,721	2,387,000	3,532,500	5,657,366	948,991
Paper (26)	235,146,569	14,048,078	0	221,098,491	211,410,813	262,938,552	310,080,799	229,525,219
Printing & Publishing (27)	13,650,933	1,099,750	26,837	12,524,346	13,681,919	15,592,330	2,334,398	1,161,982
Chemicals (28)	8,984,994	1,394,109	0	7,590,885	14,858,800	5,998,000	26,990,216	55,161,936
Petroleum & Coal Products (29)	1,668,118	416,000	0	1,252,118	1,040,330	150,000	4,702,409	3,008
Rubber & Plastics (30)	15,408,281	4,055,803	0	11,352,478	17,724,300	18,907,000	3,499,633	23,363,609
Leather (31)	18,491,240	1,062,229	9,573,000	7,856,011	11,076,271	6,007,667	54,585,456	138,659,675
Miscellaneous (39)	798,484	109,998	40,336	648,150	564,000	382,000	2,385,150	3,368,473

TABLE 3

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
TOTAL MANUFACTURING	\$ 11,130,341,114	\$2,404,160,770	\$26,430	90,965	63,799	27,166
TOTAL DURABLE GOODS	4,111,197,930	1,076,078,932	26,349	40,840	31,460	9,380
24 LUMBER & WOOD PRODUCTS	1,025,875,989	206,248,719	19,950	10,340	8,269	2,071
241 Logging Camps & Contractors	340,327,717	48,173,910	17,614	2,735	2,523	212
2411 Logging Camps & Contractors	340,327,717	48,173,910	17,614	2,735	2,523	212
242 Sawmills & Planing Mills	315,795,002	66,256,426	24,260	2,731	2,411	320
2421 Sawmills & Planing Mills, Gen.	296,689,720	60,699,818	25,010	2,427	2,128	262
2426 Hardwood & Flooring Mills	18,807,155	5,494,704	18,438	298	246	52
2429 Special Product Sawmills, NEC	298,127	61,904	10,317	6	5	1
243 Millwork & Cabinets	52,352,083	15,650,419	19,936	785	610	175
2431 Millwork	15,933,897	5,953,715	20,319	293	240	53
2434 Wood Kitchen Cabinets	7,006,862	2,066,438	16,664	124	102	22
244 Wood Containers	9,063,751	2,421,667	14,329	169	133	38
2449 Wood Containers, NEC	4,167,310	1,170,584	14,103	83	64	19
245 Wood Buildings & Mobile Homes	25,803,030	6,684,078	19,487	343	308	35
249 Miscellaneous Wood Products	282,534,406	67,062,219	18,760	3,577	2,284	1,293
2499 Wood Products, NEC	172,296,099	54,252,961	17,579	3,089	1,833	1,256
25 FURNITURE AND FIXTURES	95,476,035	23,546,042	21,661	1,087	813	274
32 STONE, CLAY & GLASS	112,559,498	30,134,356	23,692	1,270	1,089	181
326 Pottery and Related Products	2,905,773	1,129,361	11,293	100	46	54
3269 Pottery Products, NEC	2,656,513	1,006,116	11,564	87	40	47
327 Concrete, Gypsum & Plaster Prod.	68,419,629	19,633,371	24,359	806	728	78
3271 Concrete Block & Brick	4,859,300	2,121,047	29,055	73	60	13
3272 Concrete Prod., ex. Block, Brick	26,549,744	7,283,140	22,902	318	292	26
3273 Ready-Mixed Concrete	36,902,585	10,199,782	24,878	410	374	36
328 Cut Stone & Stone Products	1,008,521	336,495	25,884	13	11	2
3281 Cut Stone & Stone Products	1,008,521	336,495	25,884	13	11	2
329 Nonmetallic Mineral Prod., NEC	1,893,977	365,683	24,378	15	13	2
33 PRIMARY METALS	34,509,169	15,862,221	28,683	553	428	125
34 FABRICATED METALS	280,822,942	76,604,434	26,691	2,870	2,275	595
342 Cutlery, Hand Tools & Hrdwre.	8,236,251	2,910,856	20,355	143	109	34
3423 Hand & Edge Tools	6,499,153	2,467,835	20,228	122	93	29
3429 Hardware, NEC	1,737,098	443,021	21,096	21	16	5
344 Structural Metal Products	116,713,890	31,510,502	26,932	1,170	1,004	166
3441 Structural Metal	25,451,453	6,425,662	23,976	268	247	21
3443 Fabricated Plate Work	31,128,282	9,138,276	33,596	272	246	26
3444 Sheet Metal Work	46,120,970	12,785,511	26,860	476	385	91
3446 Architectural Metal Work	1,859,279	591,846	19,091	31	29	2
345 Screw Machine Products	2,739,945	695,764	20,463	34	28	6
346 Metal Forgings & Stampings	4,340,618	1,486,171	26,073	57	45	12
3462 Iron & Steel Forgings	1,351,823	252,790	16,852	15	14	1
3469 Metal Stampings, NEC	2,988,795	1,233,381	29,366	42	31	11
347 Coating, Engraving, & Allied Svcs.	10,791,947	3,189,556	23,626	135	91	44
349 Fabricated Metal Products, NEC	57,452,981	17,842,979	25,489	700	492	208
3496 Misc. Fabricated Wire Products	7,541,186	1,737,430	14,011	124	100	24
35 INDUST. & COMM. MACHINERY	403,226,260	102,377,939	30,451	3,362	2,919	443
353 Construction Machinery & Equip.	19,213,273	6,631,128	28,706	231	204	27
3531 Const. Mach. & Equip. - Heavy	11,959,056	4,132,992	29,949	138	122	16
354 Metalworking Machinery	55,836,527	18,092,577	27,877	649	545	104
3541 Machine Tools, Metal Cutting	13,494,301	3,021,162	28,235	107	97	10
3544 Special Dies & Tools	16,140,962	7,892,391	30,950	255	232	23
3545 Machine Tool Accessories, etc.	18,387,000	4,263,538	21,864	195	135	60
355 Special Industry Machinery	27,297,225	8,454,280	33,024	256	224	32
3559 Special Indust. Machinery, NEC	9,056,128	3,119,421	32,836	95	80	15
356 Gen. Industrial Machinery & Eq.	25,803,493	4,610,647	33,654	137	108	29
357 Computers & Office Equipment	9,604,617	404,253	14,972	27	14	13
358 Refrigeration & Service Machinery	11,739,391	3,029,451	24,629	123	97	26
359 Misc. Indust. & Comm. Mach.	130,602,135	45,613,269	31,479	1,449	1,296	153

TABLE 3 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
36 ELECTRONIC EQPT. . EX. COMPS.	\$ 647,356,145	\$ 192,593,480	\$28,272	6,812	3,319	3,493
361 Electric Trans. & Dist. Equipment	48,434,742	14,630,893	22,718	644	357	287
3613 Switchgear & Switchboard Appar.	48,434,742	14,630,893	22,718	644	357	287
362 Electrical Industrial Apparatus	5,669,428	1,708,949	27,126	63	41	22
364 Electric Light & Wiring Equipment	75,541,961	13,172,681	25,528	516	198	318
365 Household Audio & Video Equipment	9,274,149	2,782,316	21,736	128	64	64
366 Communication Equipment	113,612,042	18,242,624	25,766	708	438	270
367 Electronic Components	326,713,110	122,810,756	32,082	3,828	1,763	2,065
3672 Printed Circuit Boards	3,668,558	1,317,112	15,868	83	43	40
3674 Semiconductors & Related Devices	181,715,250	80,934,469	38,068	2,126	1,080	1,046
3679 Electric Components, NEC	16,363,374	5,918,830	20,551	288	113	175
37 TRANSPORTATION EQUIPMENT	1,462,102,616	413,762,817	29,902	13,837	12,012	1,825
373 Ship & Boat Building & Repairing	901,422,510	323,206,785	28,620	11,293	9,955	1,338
3731 Ship Building & Repairing	848,227,175	303,300,250	29,267	10,363	9,168	1,195
3732 Boat Building & Repairing	53,195,335	19,906,535	21,404	930	787	143
379 Misc. Transportation Equipment	10,085,794	2,799,800	24,559	114	101	13
3799 Transportation Equipment, NEC	1,786,094	523,200	21,800	24	20	4
38 PRECISION INSTRUMENTS	49,269,276	14,948,924	21,084	709	336	373
382 Laboratory Equipment	31,495,918	8,999,772	21,634	416	225	191
3823 Instr. for Measurement & Display	3,026,026	1,468,225	12,235	120	35	85
3829 Meas. & Controlling Devices, NEC	670,688	204,753	20,475	10	6	4
TOTAL NONDURABLE GOODS	7,019,143,184	1,328,081,838	26,494	50,125	32,339	17,786
20 FOOD	869,685,884	131,241,021	19,810	6,625	4,403	2,222
201 Meat Products	117,705,509	16,715,134	23,542	710	475	235
2011 Meat Packing Plants	1,907,099	267,752	11,156	24	20	4
202 Dairy Products	105,768,858	14,098,596	26,303	536	430	106
203 Preserved Fruits & Vegetables	201,672,501	32,015,023	16,867	1,898	1,169	729
2037 Frozen Fruits & Vegetables	112,268,205	22,422,666	15,959	1,405	850	555
204 Grain Mill Products	65,536,977	6,201,375	26,962	230	192	38
2048 Prepared Feeds, NEC	27,167,590	1,712,997	26,765	64	56	8
205 Bakery Products	163,336,472	29,334,862	26,239	1,118	860	258
208 Beverages	105,828,894	13,047,239	28,302	461	392	69
209 Misc. Food Preparations	106,580,703	19,011,604	11,750	1,618	855	763
2091 Canned & Cured Seafood	59,090,544	10,705,318	11,425	937	405	532
22 TEXTILES	458,809,412	107,536,547	21,311	5,046	3,191	1,855
222 Weaving Mills, Synthetics	96,452,008	25,012,593	23,619	1,059	602	457
2221 Broad Woven Fabrics, Synth.	96,452,008	25,012,593	23,619	1,059	602	457
223 Weaving & Finishing Mills, Wool	151,843,622	39,399,638	22,260	1,770	1,215	555
2231 Broad Woven Fabrics, Wool	151,843,622	39,399,638	22,260	1,770	1,215	555
224 Narrow Fabrics Mills	24,278,035	6,559,899	21,721	302	133	169
2241 Narrow Fabrics	24,278,035	6,559,899	21,721	302	133	169
227 Floor Covering Mills	950,908	418,166	16,083	26	14	12
2273 Floor Covering	950,908	418,166	16,083	26	14	12
228 Yarn & Thread Mills	31,813,380	9,320,232	18,346	508	278	230
2281 Yarn Spinning Mills	31,038,486	9,076,087	18,560	489	262	227
229 Miscellaneous Textile Goods	95,706,106	18,198,919	19,156	950	744	206
23 APPAREL	143,332,917	42,935,202	15,814	2,715	704	2,011
233 Women's Outerwear	3,284,751	1,654,020	16,540	100	13	87
238 Misc. Apparel & Accessories	6,523,983	3,080,252	16,042	192	45	147
239 Fabricated Textile Products, NEC	69,344,781	15,664,060	16,681	939	410	529
2393 Textile Bags	4,034,620	1,918,465	13,230	145	51	94
2394 Canvas & Related Products	9,158,581	2,717,438	18,871	144	77	67
2396 Apparel Findings, Related Products	2,610,624	408,532	10,750	38	20	18

TABLE 3 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
26 PAPER	\$3,546,651,556	\$622,975,035	\$ 39,939	15,598	13,164	2,434
262 Paper Mills	3,317,364,581	558,117,234	41,653	13,399	11,674	1,725
2621 Paper Mills	3,317,364,581	558,117,234	41,653	13,399	11,674	1,725
265 Paperboard Containers & Boxes	91,360,789	16,515,703	27,851	593	456	137
2653 Corrugated & Solid Fiber Boxes	75,362,510	14,369,554	28,912	497	385	112
267 Paperboard Exc. Containers & Boxes	129,423,803	45,631,010	29,902	1,526	955	471
2674 Uncoated Paper & Multiwall Bags	7,602,629	1,541,622	28,548	54	49	5
2678 Stationery and Related Products	11,401,154	3,310,478	18,289	181	42	139
27 PRINTING & PUBLISHING	358,462,393	118,401,714	22,115	5,354	2,993	2,361
271 Newspapers	143,447,609	58,612,844	21,236	2,760	1,440	1,320
2711 Newspapers, Pub. & Printing	143,447,609	58,612,844	21,236	2,760	1,440	1,320
272 Magazines & Periodicals	26,229,994	6,944,544	23,071	301	144	157
2721 Magazines	26,229,994	6,944,544	23,071	301	144	157
273 Books	22,625,815	6,753,045	27,012	250	114	136
2731 Book Publishing	22,625,815	6,753,045	27,012	250	114	136
274 Miscellaneous Publishing	2,720,636	1,005,495	28,728	35	11	24
2741 Miscellaneous Publishing	2,720,636	1,005,495	28,728	35	11	24
275 Commercial Printing	152,715,274	41,652,079	22,490	1,852	1,217	635
2752 Lithographic	114,820,535	32,234,374	22,636	1,424	940	484
2759 Commercial Printing, NEC	37,894,739	9,417,705	22,003	428	277	151
28 CHEMICALS	242,301,286	36,770,852	32,002	1,149	777	372
281 Industrial Inorganic Chemicals	48,072,097	5,766,698	32,765	176	156	20
283 Drugs	151,168,779	23,081,337	36,463	633	435	198
284 Cleaning Preparations, etc.	17,710,975	4,353,440	25,760	169	62	107
286 Industrial Organic Chemicals	985,681	249,745	31,218	8	5	3
287 Agricultural Chemicals	10,594,292	1,198,839	21,032	57	50	7
289 Misc. Chemical Products	2,363,251	398,491	12,075	33	8	25
29 PETROLEUM & COAL PRODUCTS	47,216,277	7,429,621	30,324	245	235	10
295 Paving & Roofing Materials	47,216,277	7,429,621	30,324	245	235	10
2951 Paving Mixtures & Blocks	47,216,277	7,429,621	30,324	245	235	10
30 RUBBER & PLASTICS	356,536,758	69,068,016	24,883	2,776	1,800	976
308 Misc. Plastic Products	318,534,792	60,128,878	24,758	2,429	1,532	897
3085 Plastic Bottles	5,023,488	869,356	25,774	34	26	8
3086 Plastic Foam Products	41,284,263	5,702,460	28,230	202	133	69
3089 Plastic Products, NEC	118,247,057	23,738,317	20,376	1,165	635	530
31 LEATHER & LEATHER PRODUCTS	946,270,822	178,213,620	18,201	9,791	4,735	5,056
311 Leather Tanning & Finishing	308,184,353	34,764,367	27,011	1,287	1,098	189
3111 Leather Tanning & Finishing	308,184,353	34,764,367	27,011	1,287	1,098	189
313 Footwear Cut Stock	23,281,956	9,669,273	16,556	584	260	324
3131 Footwear Cut Stock	23,281,956	9,669,273	16,556	584	260	324
314 Footwear, Except Rubber	612,992,821	133,099,296	16,938	7,858	3,352	4,506
3142 House Slippers	27,170,535	9,817,794	14,808	663	215	448
3143 Men's Footwear, exc. Athletic	336,167,030	64,278,129	18,219	3,528	1,691	1,837
3144 Women's Footwear, exc. Athletic	165,888,051	39,203,137	15,600	2,513	1,027	1,486
3149 Footwear Except Rubber, NEC	83,767,205	19,800,236	17,157	1,154	419	735
39 MISCELLANEOUS	49,875,879	13,510,210	16,064	841	351	490
391 Jewelry, Silverware & Plated Ware	4,765,645	1,693,596	18,210	93	23	70
394 Toys & Sporting Goods	11,294,216	2,787,822	16,895	165	83	82
3949 Sporting & Athletic Goods, NEC	7,832,751	1,759,037	17,416	101	50	51
396 Cost. Jewelry & Nov., ex. Prec. Metals	3,887,200	985,153	11,069	89	26	63
399 Miscellaneous Mfg. Industries	28,358,523	7,348,495	15,905	462	203	259
3999 Manufacturing Industries, NEC	12,890,937	2,867,426	11,997	239	87	152

TABLE 4

CENSUS OF MAINE MANUFACTURES BY COUNTY, 1992

AREA	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1987 1991		TOTAL	MALE	FEMALE		GROSS	AVERAGE
TOTAL	2,371	11,130,341,114	10.3	2.9	90,965	63,799	27,166	24,516	\$ 2,404,160,770	\$ 26,430
I-95 CORRIDOR	1,231	6,900,228,448	11.1	4.2	61,208	43,338	17,870	17,849	1,662,615,644	27,163
Androscoggin	193	774,341,899	3.9	3.7	8,367	5,397	2,970	497	187,165,448	22,369
Cumberland	402	1,616,852,619	-0.5	11.8	14,667	10,005	4,662	2,775	413,850,618	28,216
Kennebec	127	642,159,652	1.1	2.0	6,344	4,117	2,227	2,767	180,930,740	28,520
Penobscot	231	1,392,014,799	3.4	-5.9	9,813	7,296	2,517	3,770	265,941,390	27,101
Sagadahoc	32	782,390,844	25.5	-4.0	10,037	8,673	1,364	6,914	284,523,754	28,347
York	246	1,692,468,635	36.9	12.7	11,980	7,850	4,130	1,126	330,203,694	27,562
EASTERN	197	838,711,639	21.2	8.9	4,789	3,472	1,317	1,764	130,959,030	27,345
Hancock	119	470,386,968	17.7	1.2	2,680	1,994	686	1,027	83,913,510	31,311
Washington	78	368,324,671	26.1	20.6	2,109	1,478	631	737	47,045,520	22,307
MIDCOAST	277	370,991,271	-18.4	8.6	4,223	2,637	1,586	119	82,628,173	19,566
Knox	123	208,665,057	-21.6	7.2	2,348	1,549	799	75	47,396,841	20,186
Lincoln	82	71,310,661	23.6	8.1	702	415	287	0	15,085,621	21,489
Waldo	72	91,015,553	-30.3	12.2	1,173	673	500	44	20,145,711	17,174
NORTHERN	207	720,695,269	-7.3	-7.7	5,127	3,759	1,368	1,534	120,851,973	23,572
Aroostook	207	720,695,269	-7.3	-7.7	5,127	3,759	1,368	1,534	120,851,973	23,572
WESTERN	454	2,292,951,142	17.1	0	15,583	10,558	5,025	3,250	406,393,323	26,079
Franklin	85	570,858,528	12.7	-15.4	3,951	2,628	1,323	832	112,202,223	28,398
Oxford	163	570,041,370	5.0	14.5	4,610	3,390	1,220	1,298	123,500,626	26,789
Piscataquis	69	179,397,470	16.8	27.3	2,092	1,250	842	49	41,098,956	19,646
Somerset	137	972,653,774	28.9	-0.7	4,930	3,290	1,640	1,071	129,591,518	26,286

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers.

TABLE 5**MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY COUNTY, 1992**

AREA	PLANT MODERNIZATION & EQUIPMENT				PLANNED		FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	1993	1994	IMPORTS	EXPORTS
	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL	458,557,964	47,781,791	16,321,301	394,454,872	495,652,837	474,843,036	506,456,939	785,557,162
I-95 CORRIDOR	250,479,945	28,448,655	15,053,686	206,977,604	277,067,693	221,828,329	193,660,456	505,473,532
Androscoggin	26,528,083	2,681,022	660,000	23,187,061	20,483,349	20,813,777	12,277,546	41,491,031
Cumberland	50,166,437	5,611,731	9,505,200	35,049,506	98,508,062	71,511,252	43,431,146	152,253,760
Kennebec	20,204,576	4,419,158	149,000	15,636,418	24,489,733	28,919,000	22,498,319	8,585,952
Penobscot	90,148,002	5,500,990	1,784,386	82,862,626	80,189,710	35,713,000	90,375,372	114,433,043
Sagadahoc	12,676,345	2,652,699	1,811,000	8,212,646	938,700	395,200	10,505,286	10,604,230
York	50,756,502	7,583,055	1,144,100	42,029,347	52,458,139	64,476,100	14,572,787	178,105,516
EASTERN	35,595,739	4,941,721	5,000	30,649,018	49,461,750	68,585,600	95,796,061	89,807,637
Hancock	13,827,939	2,226,886	-	11,601,053	14,238,300	36,826,600	67,629,902	10,840,703
Washington	21,767,800	2,714,835	5,000	19,047,965	35,223,450	31,759,000	28,166,159	78,966,934
MIDCOAST	10,794,611	2,252,892	226,000	8,315,719	15,741,105	11,832,000	20,599,486	54,772,838
Knox	6,668,532	1,286,651	6,000	5,375,881	10,922,305	7,884,000	20,174,873	46,680,033
Lincoln	2,800,525	221,382	220,000	2,359,143	2,812,600	2,223,000	362,858	7,416,244
Waldo	1,325,554	744,859	-	580,695	2,006,200	1,725,000	61,755	676,561
NORTHERN	23,306,965	2,496,739	18,406	20,791,820	16,996,372	22,002,000	124,313,126	35,659,361
Aroostook	23,306,965	2,496,739	18,406	20,791,820	16,996,372	22,002,000	124,313,126	35,659,361
WESTERN	138,320,704	9,641,784	1,018,209	127,660,711	136,365,917	150,595,107	71,947,810	93,600,449
Franklin	22,438,879	3,742,795	39,837	18,674,247	34,223,670	38,364,317	40,059,079	28,397,506
Oxford	53,700,631	3,777,817	1,000	49,921,814	33,673,250	47,569,700	8,266,323	15,313,468
Piscataquis	5,519,681	729,348	58,336	4,731,997	24,235,400	2,501,000	6,140,812	10,358,245
Somerset	56,661,513	1,409,824	919,036	54,332,653	44,233,597	62,160,090	17,481,596	39,531,230

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers.

TABLE 6

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
ANDROSCOGGIN (01)	\$ 774,341,899	\$ 187,165,448	\$ 22,369	8,367	5,397	2,970
<u>Major Industry</u>						
DURABLE GOODS	199,906,444	58,280,413	26,395	2,208	1,797	411
Lumber & Wood Products (24)	36,997,313	8,074,861	23,473	344	315	29
Furniture & Fixtures (25)	10,154,979	3,788,512	25,089	151	107	44
Stone, Clay, & Glass (32)	17,840,494	5,282,075	22,100	239	210	29
Fabricated Metals (34)	30,408,443	7,776,731	32,268	241	215	26
Machinery, incl. Computers (35)	19,054,080	6,292,517	26,110	241	211	30
Measuring & Analyzing Instr. (38)	9,418,920	2,016,791	17,091	118	39	79
NONDURABLE GOODS	574,435,455	128,885,035	20,926	6,159	3,600	2,559
Food (20)	135,948,596	19,306,279	29,430	656	512	144
Textiles (22)	77,799,091	18,358,969	20,768	884	662	222
Apparel (23)	1,621,491	1,014,364	12,840	79	34	45
Paper (26)	85,171,997	19,746,390	26,328	750	460	290
Printing & Publishing (27)	50,682,592	16,095,337	23,496	685	398	287
Rubber & Plastics (30)	122,749,096	23,207,755	22,864	1,015	656	359
Leather (31)	86,311,703	28,098,448	14,521	1,935	819	1,116
Misc. Mfg. Industries (39)	11,578,901	2,823,305	19,206	147	52	95
<u>Minor Civil Division</u>						
Auburn (010)	333,172,433	70,734,564	24,100	2,935	2,099	836
Leeds (040)	5,097,137	1,384,996	20,984	66	48	18
Lewiston (050)	330,215,600	90,128,323	21,246	4,242	2,457	1,785
Lisbon (060)	45,490,463	10,932,063	22,493	486	328	158
Livermore Falls (080)	17,869,057	5,586,456	18,316	305	200	105
Mechanic Falls (090)	13,417,326	2,532,955	25,846	98	78	20
AROOSTOOK (03)	720,695,269	120,851,973	23,572	5,127	3,759	1,368
<u>Major Industry</u>						
DURABLE GOODS	191,806,370	40,025,469	19,506	2,052	1,629	423
Lumber & Wood Products (24)	168,953,628	31,740,184	20,772	1,528	1,361	167
Stone, Clay & Glass (32)	4,395,101	1,379,555	22,251	62	57	5
Fabricated Metal Products (34)	10,329,807	2,491,605	16,500	151	99	52
NONDURABLE GOODS	528,888,899	80,826,504	26,285	3,075	2,130	945
Food (20)	113,727,166	21,294,849	18,138	1,174	770	404
<u>Minor Civil Division</u>						
Allagash Plt. (010)	1,611,756	645,788	13,453	48	46	2
Caribou (080)	11,098,467	5,289,246	14,451	366	155	211
Eagle Lake (170)	430,307	51,160	12,790	4	3	1
Fort Kent (200)	41,995,532	8,577,585	16,184	530	290	240
Houlton (300)	40,441,854	7,458,963	18,741	398	281	117
Oakfield (480)	1,066,000	773,976	16,124	48	43	5
Portage Lake (520)	5,685,164	1,578,517	21,623	73	69	4
Presque Isle (530)	72,320,107	14,624,267	19,735	741	513	228
St. Francis (560)	2,410,466	338,868	14,119	24	21	3
Sherman (580)	2,155,498	461,083	13,972	33	30	3
Smyrna (590)	2,692,371	507,400	14,923	34	30	4
Van Buren (610)	12,468,298	1,939,543	20,633	94	82	12
Weston (670)	1,934,258	156,000	14,181	11	10	1

TABLE 6 (Continued)

CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
CUMBERLAND (05)	\$1,616,852,619	\$413,850,618	\$ 28,216	14,667	10,005	4,662
<u>Major Industry</u>						
DURABLE GOODS	516,185,979	179,679,620	29,793	6,031	4,337	1,694
Lumber & Wood Products (24)	82,980,180	17,121,554	22,410	764	603	161
Stone, Clay, & Glass (32)	10,666,513	2,677,316	24,120	111	101	10
Primary Metals (33)	3,313,201	843,706	24,105	35	30	5
Fabricated Metals (34)	60,919,815	19,573,207	26,167	748	598	150
Machinery, incl. Computers (35)	113,855,328	37,237,031	30,979	1,202	1,036	166
Electronic Eqpt., ex. Comps. (36)	158,647,326	76,823,548	33,798	2,273	1,294	979
Transportation Equipment (37)	74,525,142	21,011,540	29,101	722	587	135
Measuring Instruments (38)	9,850,831	3,894,870	25,128	155	71	84
NONDURABLE GOODS	1,100,666,640	234,170,998	27,116	8,636	5,668	2,968
Food (20)	340,240,701	47,718,784	23,449	2,035	1,530	505
Printing & Publishing (27)	115,242,635	38,346,592	24,147	1,588	909	679
Chemicals & Allied Products (28)	76,187,031	14,508,808	36,731	395	268	127
Rubber & Misc. Plastics Prod. (30)	35,078,213	7,947,853	25,231	315	254	61
Leather (31)	147,467,223	33,962,362	20,759	1,636	752	884
<u>Minor Civil Division</u>						
Baldwin (010)	7,095,342	1,555,286	23,213	67	64	3
Bridgton (020)	54,814,178	8,947,428	22,092	405	227	178
Brunswick (030)	71,746,490	14,631,394	22,372	654	244	410
Casco (050)	18,260,133	3,895,344	25,131	155	128	27
Cumberland (060)	427,251	135,972	13,597	10	7	3
Falmouth (070)	1,909,173	639,204	17,275	37	25	12
Gorham (090)	32,426,340	7,852,400	24,849	316	255	61
Gray (100)	11,979,227	2,264,867	19,867	114	83	31
Harpswell (110)	499,588	25,261	8,420	3	2	1
Harrison (120)	591,213	186,897	13,349	14	11	3
Naples (130)	2,524,752	509,031	15,425	33	28	5
New Gloucester (140)	2,028,290	919,733	19,994	46	40	6
Portland (170)	660,188,505	137,327,149	26,974	5,091	3,688	1,403
Scarborough (200)	41,679,392	13,878,296	22,751	610	451	159
Westbrook (240)	441,097,678	116,720,007	32,631	3,577	2,689	888
Windham (250)	16,204,891	5,977,424	24,802	241	184	57
Yarmouth (260)	29,404,535	8,856,554	23,744	373	154	119
FRANKLIN (07)	570,858,528	112,202,223	28,398	3,951	2,628	1,323
<u>Major Industry</u>						
DURABLE GOODS	73,053,547	18,385,593	19,476	944	609	335
Lumber & Wood Products (24)	70,135,517	17,608,200	19,435	906	586	320
NONDURABLE GOODS	497,804,981	93,816,630	31,199	3,007	2,019	988
Food (20)	1,061,650	137,280	9,152	15	6	9
Printing & Publishing (27)	4,019,655	1,508,952	18,861	80	40	40
Leather & Leather Products (31)	67,292,696	16,264,431	16,562	982	410	572
<u>Minor Civil Division</u>						
Eustis (060)	11,694,000	2,484,122	29,573	84	82	2
Farmington (070)	31,544,408	6,097,969	15,206	401	195	206
Kingfield (100)	6,178,504	2,284,387	17,175	133	80	53
Phillips (140)	6,050,017	1,152,301	18,585	62	35	27
Rangeley (150)	1,932,550	593,128	15,608	38	30	8
Strong (180)	22,756,839	5,113,240	19,895	257	164	93
Wilton (210)	81,897,637	19,749,708	16,694	1,183	520	663
HANCOCK (08)	470,386,968	83,913,510	31,311	2,680	1,994	686
<u>Minor Civil Division</u>						
Southwest Harbor (280)	19,319,492	7,720,371	27,671	279	221	58

TABLE 6 (Continued)

CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
Kennebec (11)	\$ 642,159,652	\$ 180,930,740	\$ 28.520	6,344	4,117	2,227
Major Industry						
DURABLE GOODS	182,613,383	49,720,073	33,324	1,492	1,053	439
Fabricated Metals (34)	23,467,438	6,090,056	23,244	262	201	61
Machinery, incl. Computers (35)	44,055,761	13,137,032	35,219	373	333	40
NONDURABLE GOODS	459,546,269	131,210,667	27,043	4,852	3,064	1,788
Textiles (22)	93,346,441	24,796,220	22,959	1,080	733	347
Paper (26)	235,627,278	69,292,720	35,552	1,949	1,525	424
Printing & Publishing (27)	35,097,642	12,520,549	24,264	516	333	183
Minor Civil Division						
Augusta (020)	231,463,933	55,595,304	31,128	1,786	1,254	532
Benton (040)	7,640,118	1,871,301	27,120	69	64	5
Gardiner (100)	20,449,399	4,113,966	24,782	166	116	50
Hallowell (110)	3,912,174	1,674,944	20,936	80	45	35
Sidney (210)	241,763	33,792	11,264	3	3	0
Waterville (240)	117,950,351	48,613,536	24,715	1,941	953	988
Windsor (270)	243,985	50,764	10,152	5	5	0
Winslow (280)	136,074,835	33,403,293	44,419	752	585	167
KNOX (13)	208,665,057	47,396,841	20,186	2,348	1,549	799
Major Industry						
DURABLE GOODS	77,380,181	23,032,509	21,505	1,071	832	239
Lumber & Wood Products (24)	2,870,150	756,700	14,837	51	44	7
Stone, Clay, Glass (32)	22,153,453	3,645,795	23,074	158	147	11
Fabricated Metals (34)	14,253,747	4,135,389	19,234	215	179	36
Machinery, incl. Computers (35)	10,611,717	3,405,956	28,148	121	107	14
Electronic Eqpt., ex. Comps. (36)	7,353,690	3,833,965	19,266	199	80	119
Transportation Equipment (37)	14,596,423	6,070,665	22,318	272	239	33
NONDURABLE GOODS	131,284,876	24,364,332	19,079	1,277	719	560
Food (20)	10,778,677	2,402,150	9,609	250	132	118
Apparel (23)	4,653,554	1,426,644	18,771	76	21	55
Printing & Publishing (27)	15,361,280	6,706,850	16,642	403	161	242
Miscellaneous (39)	2,623,514	953,129	20,279	47	21	26
Minor Civil Division						
Camden (020)	20,959,369	8,797,207	21,045	418	222	196
Rockland (100)	119,562,089	24,287,007	20,865	1,164	740	424
Rockport (110)	7,904,820	2,353,756	23,304	101	58	43
St. George (120)	927,811	127,832	9,130	14	9	5
Thomaston (140)	25,012,091	4,778,498	21,524	222	199	23
Union (150)	1,884,413	829,560	15,362	54	41	13
Warren (170)	13,928,738	3,044,040	18,337	166	130	36
LINCOLN (15)	71,310,661	15,085,621	21,489	702	415	287
Major Industry						
DURABLE GOODS	54,390,232	10,560,812	23,364	452	304	148
Lumber & Wood Products (24)	1,414,949	138,663	10,666	13	11	2
Stone, Clay, & Glass (32)	1,094,361	305,958	12,238	25	10	15
Machinery, incl. Computers (35)	4,754,947	1,573,806	24,981	63	48	15
Transportation Equipment (37)	12,451,448	2,848,157	23,934	119	106	13
NONDURABLE GOODS	16,920,429	4,524,809	18,099	250	111	139
Food (20)	3,888,664	328,766	10,273	32	13	19
Printing & Publishing (27)	5,508,999	1,445,292	19,798	73	24	49

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
LINCOLN (15) (continued)						
Minor Civil Division						
Boothbay (020)	\$ 12,057,113	\$ 2,631,964	\$ 23,926	110	82	28
Boothbay Harbor (030)	2,943,672	981,951	17,227	57	32	25
Bristol (050)	10,541,498	2,369,386	20,784	114	79	35
Damariscotta (060)	2,666,411	789,067	14,346	55	25	30
Edgecomb (080)	1,430,727	292,410	26,582	11	10	1
Southport (150)	915,199	339,715	18,873	18	14	4
Waldoboro (160)	33,493,272	5,390,001	22,272	242	103	139
Whitefield (180)	4,535,523	1,709,814	26,715	64	52	12
Wiscasset (190)	2,381,718	434,434	18,888	23	11	12
OXFORD (17)	570,041,370	123,500,626	26,789	4,610	3,390	1,220
Major Industry						
DURABLE GOODS	154,717,418	42,322,363	19,730	2,145	1,564	581
Lumber & Wood Products (24)	119,872,563	30,504,000	17,849	1,709	1,239	470
Furniture & Fixtures (25)	8,188,915	942,048	13,853	68	39	29
Fabricated Metal Products (34)	3,035,365	1,358,347	30,185	45	33	12
Machinery, incl. Computers (35)	19,037,555	7,167,177	30,760	233	209	24
NONDURABLE GOODS	415,323,952	81,178,263	32,932	2,465	1,826	639
Minor Civil Division						
Fryeburg (090)	24,084,853	9,969,518	19,899	501	291	210
Norway (210)	20,806,640	9,727,717	15,295	636	329	307
Oxford (220)	52,277,444	13,569,966	23,117	587	452	135
Paris (230)	18,328,996	5,745,753	20,303	283	171	112
PENOBSCOT (19)	1,392,014,799	265,941,390	27,101	9,813	7,296	2,517
Major Industry						
DURABLE GOODS	390,260,891	69,829,259	22,948	3,043	2,430	613
Lumber & Wood Products (24)	156,880,350	28,351,812	20,108	1,410	1,242	167
Stone, Clay, & Glass (32)	12,049,639	3,840,677	23,136	166	156	10
Fabricated Metal Products (34)	5,081,374	1,646,589	20,328	81	71	10
Machinery, incl. Computers (35)	133,478,730	18,990,525	30,778	617	542	75
Electronic Eqpt., ex. Comps. (36)	37,185,812	6,610,464	22,716	291	101	190
Transportation Equipment (37)	39,271,382	8,526,955	24,224	352	254	98
NONDURABLE GOODS	1,001,753,908	196,112,131	29,349	6,770	4,866	1,904
Food (20)	48,771,603	8,295,631	26,419	314	242	72
Textiles (22)	38,975,650	8,921,508	16,929	527	344	183
Apparel (23)	1,402,300	215,111	12,653	17	7	10
Paper (26)	631,391,855	125,020,604	37,713	3,315	2,909	406
Printing & Publishing (27)	34,034,571	13,206,567	24,411	541	341	200
Leather (31)	198,183,071	34,238,538	18,628	1,838	832	1,006
Minor Civil Division						
Bangor (020)	249,157,545	43,452,613	25,530	1,702	1,126	576
Brewer (050)	145,205,272	24,769,617	29,522	839	709	130
Carmel (070)	973,651	155,251	12,937	12	12	0
East Millinocket (130)	2,161,277	570,215	22,808	25	19	6
Enfield (200)	2,131,949	438,001	19,043	23	22	1
Greenbush (260)	3,528,076	491,759	15,367	32	26	6
Hampden (280)	22,099,641	5,288,020	24,146	219	188	31
Howland (310)	1,094,295	165,175	9,716	17	15	2
Lee (360)	1,768,902	371,931	14,305	26	24	2
Medway (420)	6,171,966	935,382	16,410	57	54	3
Newport (470)	31,191,135	6,428,371	17,611	365	211	154
Old Town (480)	202,213,329	40,151,434	30,838	1,302	976	326
Orono (490)	16,281,050	2,319,829	14,682	158	107	51
Patten (520)	6,747,287	1,478,663	12,531	118	84	34
Winn (610)	8,106,179	1,075,893	12,962	83	80	3

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
PISCATAQUIS (21)	\$ 179,397,470	\$ 41,098,956	\$ 19,646	2,092	1,250	842
<u>Major Industry</u>						
DURABLE GOODS	73,098,212	21,565,369	18,416	1,171	798	373
Lumber & Wood Products (24)	59,632,451	16,461,270	18,351	897	605	292
Stone, Clay, & Glass Prods. (32)	1,151,011	541,728	21,669	25	20	5
NONDURABLE GOODS	106,299,258	19,533,587	21,209	921	452	469
Printing & Publishing (27)	629,013	206,558	12,150	17	8	9
Misc. Mfg. Industries (39)	8,760,079	1,844,034	16,318	113	39	74
<u>Minor Civil Division</u>						
Brownville (060)	757,196	113,865	11,386	10	8	2
Dover-Foxcroft (070)	7,828,696	2,729,845	18,957	144	112	32
Greenville (090)	10,219,021	1,638,110	13,104	125	112	13
Guilford (100)	95,994,290	27,099,537	21,105	1,284	676	608
Milo (140)	47,046,405	4,876,430	16,586	294	152	142
Sebec (180)	1,056,624	153,017	17,001	9	8	1
SAGADAHOE (23)	782,390,844	284,523,754	28,347	10,037	8,672	1,364
<u>Major Industry</u>						
DURABLE GOODS	763,189,222	279,166,147	28,836	9,681	8,561	1,120
Lumber & Wood Products (24)	2,404,893	681,370	21,979	31	24	7
Transportation Equipment (37)	757,727,199	277,396,074	29,001	9,565	8,508	1,057
NONDURABLE GOODS	19,201,622	5,357,607	15,049	356	112	244
Printing & Publishing (27)	2,079,370	841,832	15,883	53	18	35
<u>Minor Civil Division</u>						
Bath (020)	767,262,557	279,343,412	28,703	9,732	8,553	1,179
Bowdoinham (040)	1,079,836	117,337	10,667	11	7	4
Topsham (080)	3,088,440	976,061	21,218	46	20	26
SOMERSET (25)	972,653,774	129,591,518	26,286	4,930	3,290	1,640
<u>Major Industry</u>						
DURABLE GOODS	216,761,641	31,250,148	18,447	1,694	1,219	475
Lumber & Wood Products (24)	139,975,917	22,732,239	17,419	1,305	1,039	266
NONDURABLE GOODS	755,892,133	98,341,370	30,389	3,236	2,071	1,165
Food (20)	8,578,405	1,084,437	19,717	55	40	15
Textiles (22)	1,829,411	977,005	17,763	55	29	26
Apparel (23)	9,731,109	4,076,502	15,923	256	55	201
Paper (26)	578,263,090	66,374,674	50,283	1,320	1,151	169
Printing & Publishing (27)	1,308,405	302,897	11,649	26	13	13
Leather (31)	153,966,848	25,299,205	16,644	1,520	779	741
<u>Minor Civil Division</u>						
Anson (010)	22,175,821	6,294,179	20,841	302	277	25
Bingham (030)	10,327,141	2,546,259	13,990	182	143	39
Detroit (100)	6,724,806	684,873	20,753	33	29	4
Fairfield (120)	40,343,447	652,013	16,300	40	21	19
Harmony (130)	5,295,651	1,303,259	11,956	109	27	82
Jackman (160)	11,173,073	2,189,031	19,035	115	110	5
Pittsfield (240)	102,411,761	14,533,456	16,978	856	353	503
Skowhegan (280)	503,419,091	64,778,717	35,148	1,843	1,238	605

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
WALDO (27)	\$ 91,015,553	\$ 20,145,711	\$ 17,174	1,173	673	500
Major Industry						
DURABLE GOODS	27,630,009	7,056,162	19,226	367	283	84
Lumber & Wood Products (24)	22,227,214	5,228,394	20,665	253	194	59
Stone, Clay, & Glass (32)	2,173,000	792,630	18,014	44	33	11
Machinery inc., Computers (35)	1,038,189	327,737	14,897	22	19	3
Transportation Equipment (37)	1,323,260	461,193	15,373	30	25	5
NONDURABLE GOODS	63,385,544	13,089,549	16,240	806	390	416
Food (20)	27,970,642	5,967,062	13,685	436	196	240
Textiles (22)	20,072,180	3,333,989	17,924	186	103	83
Printing & Publishing (27)	1,847,073	780,111	17,335	45	20	25
Misc. Mfg. Industries (39)	895,649	216,604	9,845	22	10	12
Minor Civil Division						
Belfast (010)	41,498,386	9,388,127	15,725	597	297	300
Brooks (030)	1,287,442	342,177	10,064	34	15	19
Lincolnville (110)	7,694,511	1,377,214	17,215	80	52	28
Monroe (120)	1,337,275	475,634	17,616	27	18	9
Stockton Springs (200)	1,056,411	301,508	11,596	26	16	10
Unity (240)	4,806,922	910,943	14,933	61	37	24
WASHINGTON (29)	368,324,671	47,045,520	22,307	2,109	1,478	631
Major Industry						
DURABLE GOODS	90,350,521	14,843,994	27,539	539	478	61
NONDURABLE GOODS	277,974,150	32,201,526	20,510	1,570	1,000	570
Food (20)	78,206,319	9,130,687	13,506	676	348	328
Misc. Mfg. Industries (39)	8,392,746	1,804,022	12,189	148	65	83
Minor Civil Division						
Calais (070)	3,444,640	581,822	17,112	34	22	12
Cherryfield (100)	36,020,884	3,397,786	12,821	265	151	114
Danforth (170)	6,205,749	1,075,513	16,295	66	62	4
East Machias (200)	5,120,568	796,171	14,217	56	35	21
Eastport (210)	18,130,608	4,167,245	19,382	215	158	57
Princeton (370)	6,650,582	962,741	16,317	59	46	13

TABLE 6 (Continued)

CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1992

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
YORK (31)	\$1,692,468,635	\$330,203,694	\$ 27,562	11,980	7,850	4,130
Major Industry						
DURABLE GOODS	1,048,364,751	213,827,892	29,653	7,211	4,990	2,221
Lumber & Wood Products (24)	49,776,385	7,552,485	22,748	332	299	33
Stone, Clay, & Glass (32)	26,078,510	8,022,640	28,550	281	243	38
Fabricated Metals (34)	119,837,147	29,959,298	30,917	969	765	204
Machinery, incl. Computers (35)	51,297,001	10,919,870	29,119	375	311	64
Electronic Eqpt., ex. Comps. (36)	200,113,647	56,007,339	23,893	2,344	1,014	1,330
Instruments & Related Prods. (38)	24,387,517	6,775,036	25,957	261	166	95
NONDURABLE GOODS	644,103,884	116,375,802	24,402	4,769	2,860	1,909
Food (20)	8,451,518	1,861,198	17,394	107	75	32
Textiles (22)	63,446,511	17,141,806	21,084	813	407	406
Apparel (23)	59,292,869	12,115,217	16,664	727	271	456
Paper (26)	13,034,913	3,689,376	29,515	125	74	51
Printing & Publishing (27)	70,794,312	18,399,384	22,008	836	501	335
Chemicals (28)	29,692,516	4,524,475	41,508	109	72	37
Rubber & Plastics (30)	164,493,326	31,263,298	29,717	1,052	669	383
Misc. Mfg. Industries (39)	713,246	253,947	14,938	17	10	7
Minor Civil Division						
Arundel (030)	1,348,060	390,943	20,575	19	18	1
Biddeford (050)	204,243,832	53,899,636	22,144	2,434	1,419	1,015
Cornish (070)	2,987,964	855,912	12,968	66	9	57
Eliot (090)	1,460,195	662,640	19,489	34	28	6
Hollis (100)	9,441,902	2,351,837	27,668	85	74	11
Kennebunk (110)	117,137,564	23,951,604	27,186	881	401	480
Kennebunkport (120)	3,546,951	1,396,717	18,377	76	42	34
Kittery (130)	35,387,632	8,494,086	31,813	267	184	83
East Lebanon (140)	2,419,075	232,704	12,247	19	16	3
Limerick (150)	32,208,821	4,215,080	26,019	162	142	20
Parsonsfield (210)	18,888,089	4,703,062	19,434	242	140	102
Saco (220)	137,334,250	27,534,153	30,833	893	683	210
Sanford (230)	291,109,360	75,575,721	25,846	2,924	1,610	1,314
Waterboro (260)	1,097,542	175,962	12,568	14	8	6
York (280)	12,210,741	3,272,664	19,955	164	65	99

TABLE 7

CENSUS OF MAINE MANUFACTURES BY ECONOMIC AREA, 1992

AREA	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM		TOTAL	MALE	FEMALE		GROSS	AVERAGE
			1987	1991						
Augusta (12)	83	365,357,476		1.6	3,384	2,260	1,124	962	\$ 91,604,662	\$ 27,069
Bangor (20)	94	682,689,894		-3.4	4,504	3,361	1,143	1,381	122,059,768	27,100
Bath - Brunswick (06)	56	849,018,743		-2.3	10,536	8,899	1,637	7,051	296,875,188	28,177
Belfast (16)	66	86,021,960		12.6	1,109	633	476	44	19,195,580	17,308
Biddeford (03)	91	450,873,539		5.7	4,212	2,485	1,727	1,051	104,715,009	24,861
Boothbay Harbor - Wiscasset (08)	69	35,820,550		6.4	436	293	143	0	8,984,723	20,607
Calais - Eastport (22)	69	352,533,199		20.5	1,918	1,339	579	737	43,411,164	22,634
Caribou - Presque Isle (30)	75	217,350,305		-17.4	2,350	1,600	750	447	45,692,389	19,444
Central Penobscot (21)	21	33,902,201		18.8	186	161	25	99	4,554,248	24,485
Dover-Foxcroft (24)	55	170,547,663		36.8	1,988	1,158	830	40	39,733,794	19,986
Ellsworth (17)	114	469,951,823		1.1	2,665	1,984	681	1,027	83,812,104	31,449
Farmington (14)	83	570,858,528		-15.4	3,951	2,628	1,328	832	112,202,223	28,398
Fort Kent - Allagash (29)	55	54,856,584		-15.3	665	416	249	49	10,698,895	16,089
Greenville (23)	14	8,849,807		-45.6	104	92	12	9	1,365,464	13,129
Houlton (28)	32	49,037,289		33.5	496	369	127	50	9,301,617	18,753
Kittery - York (01)	54	867,310,947		20.8	4,112	3,247	865	5	133,801,933	32,539
Lewiston - Auburn (07)	178	751,865,138		3.0	8,004	5,158	2,846	497	180,256,985	22,520
Lincoln - Howland (25)	54	165,218,250		4.6	1,221	1,062	159	747	33,960,026	27,813
Livermore Falls (11)	12	22,443,094		33.1	360	236	124	0	6,842,261	19,006
Madawaska - Van Buren (31)	-	-		-	-	-	-	-	-	-
Millinocket - East Millinocket (26)	-	-		-	-	-	-	-	-	-
Norway - Paris (10)	83	117,536,774		15.1	1,853	1,194	659	98	35,461,335	19,137
Patten - Island Falls (27)	38	44,924,312		3.3	473	391	82	140	8,558,349	18,094
Portland (04)	343	1,468,130,118		12.8	13,375	9,324	3,951	2,428	385,435,129	28,818
Rockland (09)	135	242,158,329		6.7	2,590	1,652	938	75	52,786,842	20,342
Rumford (13)	-	-		-	-	-	-	-	-	-
Sanford (02)	79	342,273,783		4.5	3,252	1,888	1,364	70	83,632,901	25,717
Sebang Lakes Region (05)	80	136,096,675		1.4	1,535	950	585	210	31,772,442	20,698
Skowhegan (18)	130	986,482,787		0.3	4,966	3,326	1,640	1,071	130,617,531	26,302
Southwest Penobscot (19)	36	203,065,005		-1.2	2,006	1,063	943	26	37,143,532	18,516
Waterville (15)	52	284,919,387		1.3	3,255	1,977	1,278	1,805	94,028,665	28,887

NOTE: The total of the economic areas may not be equal to the total for the state due to the presence of nonclassifiable establishments and nondisclosable economic areas. Due to the reorganization of the economic areas, percent changes from 1987 are not meaningful.

TABLE 8

MAINE CAPITAL EXPENDITURES BY ECONOMIC AREA, 1992

AREA	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1993	1994		
	\$	\$	\$	\$	\$	\$	\$	\$
Augusta (12)	10,352,042	2,382,365	19,000	7,950,677	12,582,000	8,815,500	9,835,033	4,155,089
Bangor (20)	37,816,498	4,824,780	1,779,386	31,212,332	31,943,330	28,747,000	34,217,078	62,088,492
Bath - Brunswick (06)	23,608,859	2,718,893	10,399,000	10,490,966	4,063,286	1,939,700	9,850,401	11,503,390
Belfast (16)	1,325,058	744,859	0	580,199	2,005,700	1,724,500	61,755	676,561
Biddeford (03)	14,792,308	884,472	929,100	12,978,736	12,387,850	15,798,500	6,362,731	40,758,108
Boothbay Harbor - Wiscasset (08)	1,521,378	135,848	220,000	1,165,530	1,404,600	663,000	150,000	2,098,939
Calais - Eastport (22)	21,448,540	2,697,089	5,000	18,746,451	34,877,250	31,559,000	27,686,159	78,473,178
Caribou - Presque Isle (30)	13,571,404	1,674,916	1,300	11,895,188	5,424,372	1,942,000	7,982,567	11,439,783
Central Penobscot (21)	646,525	2,568	0	643,957	609,000	224,000	0	9,510
Dover-Foxcroft (24)	5,435,803	729,348	58,336	4,648,119	23,918,400	2,491,000	6,140,812	9,836,013
Ellsworth (17)	13,825,371	2,224,318	0	11,601,053	14,238,300	36,818,600	67,629,902	10,840,703
Farmington (14)	22,438,879	3,724,795	39,837	18,674,247	34,223,670	38,364,317	40,059,079	28,397,506
Fort Kent - Allagash (29)	1,498,595	526,935	7,106	964,054	1,240,000	1,368,000	1,843,871	20,094,283
Greenville (23)	83,878	0	0	83,878	317,000	10,000	0	522,232
Houlton (28)	1,355,936	202,500	10,000	1,143,436	1,493,500	1,475,000	4,187,904	1,358,886
Kittery - York (01)	18,212,669	2,479,324	0	15,733,345	19,413,500	32,165,000	360,500	85,655,018
Lewiston - Auburn (07)	24,635,240	2,653,422	660,000	21,321,818	19,884,349	20,661,777	12,265,396	41,270,631
Lincoln - Howland (25)	37,173,575	533,296	0	36,640,279	4,602,000	5,790,000	4,011,176	2,417,196
Livermore Falls (11)	1,890,143	27,600	0	1,862,543	597,000	151,000	72,150	218,000
Madawaska - Van Buren (31)	-	-	-	-	-	-	-	-
Millinocket - East Millinocket (26)	-	-	-	-	-	-	-	-
Norway - Paris (10)	4,974,556	1,010,892	7,200	3,956,464	4,390,450	2,815,200	4,753,323	5,855,004
Patten - Island Falls (27)	952,702	55,162	0	897,540	1,005,400	1,050,000	3,472,000	1,986,000
Portland (04)	38,281,276	5,463,316	785,000	32,032,960	93,896,076	68,464,052	42,996,031	149,730,557
Rockland (09)	7,947,679	1,372,185	6,000	6,569,494	12,330,305	9,444,000	20,387,731	51,997,338
Rumford (13)	46,999,975	2,584,925	1,000	44,414,050	27,899,000	43,941,700	3,513,000	8,017,464
Sanford (02)	16,214,279	4,047,022	215,000	11,952,257	19,330,189	15,633,500	6,393,773	50,752,416
Sebago Lakes Region (05)	3,996,952	373,023	125,000	3,498,929	3,760,800	2,989,600	1,545,783	3,507,417
Skowhegan (18)	57,103,983	1,409,824	919,036	54,775,123	44,733,597	62,360,090	17,621,596	46,124,575
Southwest Penobscot (19)	587,182	73,011	0	514,171	956,000	245,500	12,989,096	3,047,601
Waterville (15)	9,657,805	2,100,228	130,000	7,427,577	11,846,733	20,109,500	13,663,286	4,580,863

NOTE: The total of these economic areas may not be equal to the total for the state due to the presence of nonclassifiable establishments and nondisclosable economic areas.

TABLE 9

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1992**

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
AUGUSTA (12)	\$ 365,357,476	\$ 91,604,662	\$ 27,069	3,384	2,260	1,124
DURABLE GOODS	138,158,544	35,622,436	32.591	1,093	647	446
NONDURABLE GOODS	227,198,932	55,982,226	24.435	2,291	1,613	678
Food (20)	40,966,261	4,727,330	24.242	195	166	29
Textiles (22)	84,376,088	21,398,828	23.619	906	622	284
Printing & Publishing (27)	21,973,973	7,647,044	24.047	318	206	112
BANGOR (20)	682,689,894	122,059,768	27,100	4,504	3,361	1,143
DURABLE GOODS	242,130,871	40,218,725	24.811	1,621	1,210	411
Lumber & Wood Products (24)	23,519,143	3,581,231	17.817	201	178	23
Electronic Eqpt., ex. Comps. (36)	37,185,812	6,610,464	22.716	291	101	190
Transportation Equipment (37)	39,063,534	8,508,286	24.240	351	253	98
NONDURABLE GOODS	440,559,023	81,841,043	28.387	2,883	2,151	732
Food (20)	48,756,603	8,283,631	26.465	313	241	72
Paper (26)	261,862,201	45,328,320	34.654	1,308	1,133	175
Printing & Publishing (27)	32,303,766	12,550,843	26.760	469	308	161
Leather (31)	41,446,295	8,817,724	16.481	535	250	285
BATH-BRUNSWICK (06)	849,018,743	296,875,188	28,177	10,536	8,899	1,637
DURABLE GOODS	796,387,479	283,398,560	28.791	9,843	8,654	1,189
Lumber & Wood Products (24)	3,181,359	1,166,265	20.108	58	47	11
Stone, Clay, & Glass (32)	2,738,078	434,889	25.581	17	14	3
Fabricated Metals (34)	2,674,323	682,784	19.508	35	27	8
Transportation Equipment (37)	758,002,146	277,698,376	28.990	9,579	8,521	1,058
NONDURABLE GOODS	52,631,264	13,476,628	19.446	693	245	448
Printing & Publishing (27)	10,975,196	3,883,018	19.912	195	93	102
BELFAST (16)	86,021,960	19,195,580	17,308	1,109	633	476
DURABLE GOODS	27,398,338	7,004,520	19.296	363	280	83
Lumber & Wood Products (24)	22,173,143	5,222,396	20.723	252	193	59
Stone, Clay, & Glass (32)	2,128,000	780,176	18.143	43	33	10
Machinery, inc. Computers (35)	1,038,189	327,737	14.897	22	19	3
Transportation Equipment (37)	1,190,660	428,003	15.285	28	23	5
NONDURABLE GOODS	58,623,622	12,191,060	16.341	746	353	393
Food (20)	27,270,642	5,838,639	13.770	424	190	234
Textiles (22)	16,330,977	2,665,458	18.770	142	74	68
Printing & Publishing (27)	1,526,354	678,576	16.550	41	18	23
BIDDEFORD (3)	450,873,539	104,715,009	24,861	4,212	2,485	1,727
DURABLE GOODS	218,912,288	57,732,677	26.495	2,179	1,474	705
Lumber & Wood Products (24)	11,415,079	3,032,238	23.146	131	116	15
Stone, Clay, & Glass (32)	4,525,050	1,555,211	25.084	62	52	10
Indust. & Comm. Machinery (35)	35,097,201	7,849,973	32.983	238	204	34
Electronic Eqpt., ex. Comps. (36)	75,191,727	20,208,174	22.989	879	407	472
NONDURABLE GOODS	231,961,251	46,982,332	23.109	2,033	1,011	1,022
Food (20)	6,624,352	1,256,869	19.950	63	52	11
Apparel (23)	54,638,497	10,812,169	16.894	640	248	392
Printing & Publishing (27)	8,003,425	3,462,068	17.138	202	98	104
Rubber & Plastics (30)	97,168,300	14,985,529	29.733	504	266	238
Leather (31)	7,831,550	2,096,418	23.555	89	53	36
Miscellaneous (39)	318,000	69,361	8.670	8	2	6

TABLE 9 (Continued)

CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1992

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
BOOTHBAY HARBOR-WISCASSET (08)	\$ 35,820,550	\$ 8,984,723	\$ 20,607	436	293	143
DURABLE GOODS	27,105,608	6,983,468	22,600	309	239	70
Lumber & Wood Products (24)	967,674	94,129	10,458	9	8	1
Stone, Clay, & Glass (32)	1,094,361	305,958	12,238	25	10	15
Machinery, incl. Computers (35)	4,754,947	1,573,806	24,981	63	48	15
Transportation Equipment (37)	12,071,811	2,774,939	24,341	114	102	12
NONDURABLE GOODS	8,714,942	2,001,255	15,757	127	54	73
Printing & Publishing (27)	3,081,914	955,733	16,478	58	20	38
CALAIS-EASTPORT (22)	352,533,199	43,411,164	22,634	1,918	1,339	579
DURABLE GOODS	89,232,126	14,694,144	27,725	530	469	61
NONDURABLE GOODS	263,301,073	28,717,020	20,689	1,388	870	518
Printing & Publishing (27)	1,264,166	459,938	13,141	35	14	21
CARIBOU-PRESQUE ISLE (30)	217,350,305	45,692,389	19,444	2,350	1,600	750
DURABLE GOODS	103,025,921	22,541,982	21,107	1,068	751	317
Lumber & Wood Products (24)	91,396,126	17,203,132	24,471	703	608	95
Fabricated Metals (34)	2,477,734	847,960	16,626	51	29	22
NONDURABLE GOODS	114,324,384	23,150,407	18,058	1,282	849	433
Food (20)	71,203,432	15,760,196	16,695	944	599	345
Paper (26)	17,468,319	3,101,488	27,941	111	100	11
CENTRAL PENOBSCOT (21)	33,902,201	4,554,248	24,485	186	161	25
DURABLE GOODS	33,531,056	4,459,726	25,778	173	152	21
NONDURABLE GOODS	371,145	94,522	7,270	13	9	4
DOVER-FOXCROFT (24)	170,547,663	39,733,794	19,986	1,988	1,158	830
DURABLE GOODS	64,459,405	20,287,993	18,925	1,072	708	364
Lumber & Wood Products (24)	50,993,644	15,183,894	19,027	798	515	283
Stone, Clay, & Glass (32)	1,151,011	541,728	21,669	25	20	5
NONDURABLE GOODS	106,088,258	19,445,801	21,229	916	450	466
Miscellaneous (39)	8,760,079	1,844,034	16,318	113	39	74
ELLSWORTH (17)	469,951,823	83,812,104	31,449	2,665	1,984	681
FARMINGTON (14)	570,858,528	112,202,223	28,398	3,951	2,628	1,323
DURABLE GOODS	73,053,547	18,385,593	19,476	944	609	335
Lumber & Wood Products (24)	70,135,517	17,608,200	19,435	906	586	320
NONDURABLE GOODS	497,804,981	93,816,630	31,199	3,007	2,019	988
Food (20)	1,061,650	137,280	9,152	15	6	9
Printing & Publishing (27)	4,019,655	1,508,952	18,861	80	40	40
Leather (31)	67,292,696	16,264,431	16,562	982	410	572
FORT KENT-ALLAGASH (29)	54,856,584	10,698,895	16,089	665	416	249
DURABLE GOODS	39,141,464	6,509,566	17,886	366	347	19
NONDURABLE GOODS	15,715,120	4,189,329	14,011	299	69	230
GREENVILLE (23)	8,849,807	1,365,464	13,129	104	92	12
HOULTON (28)	49,037,289	9,301,617	18,753	496	369	127
DURABLE GOODS	27,054,116	6,396,026	18,171	352	291	61
Lumber & Wood Products (24)	17,271,715	3,873,474	17,933	216	188	28
NONDURABLE GOODS	21,983,173	2,905,591	20,177	144	78	66

TABLE 9 (Continued)

CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1992

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
KITTERY-YORK (01)	8867,310,947	\$ 133,801,933	\$ 32,539	4,112	3,247	865
DURABLE GOODS	576,463,276	95,505,142	35,796	2,668	2,145	523
Lumber & Wood Products (24)	2,392,644	632,043	17,082	37	35	2
Machinery, incl. Computers (35)	1,759,428	524,391	30,846	17	15	2
NONDURABLE GOODS	290,847,671	38,296,791	26,521	1,444	1,102	342
LEWISTON-AUBURN (07)	751,865,138	180,256,985	22,520	8,004	5,158	2,846
DURABLE GOODS	190,614,970	56,091,678	26,608	2,108	1,705	403
Lumber & Wood Products (24)	30,896,257	6,533,025	23,249	281	254	27
Furniture (25)	10,154,979	3,788,512	25,089	151	107	44
Stone, Clay, & Glass (32)	14,861,176	4,714,385	22,885	206	182	24
Fabricated Metals (34)	30,408,443	7,776,731	32,268	241	215	26
Machinery, incl. Computers (35)	18,892,480	6,222,930	26,146	238	209	29
Measuring Equipment (38)	9,418,920	2,016,791	17,091	118	39	79
NONDURABLE GOODS	516,250,168	124,165,307	21,059	5,896	3,453	2,443
Food (20)	135,372,979	19,133,281	29,756	643	507	136
Textiles (22)	77,799,091	18,358,969	20,768	884	662	222
Apparel (23)	1,621,491	1,014,364	12,840	79	34	45
Paper (26)	85,171,997	19,746,390	26,328	750	460	290
Printing & Publishing (27)	46,511,198	14,585,039	22,789	640	372	268
Rubber & Plastics (30)	122,749,096	23,207,755	22,864	1,015	656	359
Leather (31)	77,873,427	25,062,016	14,486	1,730	703	1,027
Miscellaneous (39)	11,578,901	2,823,305	19,206	147	52	95
LINCOLN-HOWLAND (25)	165,218,250	33,960,026	27,813	1,221	1,062	159
LIVERMORE FALLS (11)	22,443,094	6,842,261	19,006	360	236	124
DURABLE GOODS	9,137,807	2,122,533	21,881	97	89	8
NONDURABLE GOODS	13,305,287	4,719,728	17,945	263	147	116
MADAWASKA-VAN BUREN (31)	-	-	-	-	-	-
MILLINOCKET-EAST MILLINOCKET (26)	-	-	-	-	-	-
NORWAY-PARIS (10)	117,536,774	35,461,335	19,137	1,853	1,194	659
DURABLE GOODS	79,663,209	22,627,268	19,675	1,150	810	340
Lumber & Wood Products (24)	53,866,779	14,407,729	17,316	832	588	244
Furniture & Fixtures (25)	8,188,915	942,048	13,853	68	39	29
Machinery, incl. Computers (35)	11,929,100	3,996,122	29,600	135	123	12
NONDURABLE GOODS	37,873,565	12,834,067	18,256	703	384	319
Printing & Publishing (27)	3,894,403	2,049,987	17,083	120	66	54
PATTEN-ISLAND FALLS (27)	44,924,312	8,558,349	18,094	473	391	82
PORTLAND (04)	1,468,130,118	385,435,129	28,818	13,375	9,334	4,041
DURABLE GOODS	449,110,254	166,791,468	30,565	5,457	3,942	1,515
Lumber & Wood Products (24)	60,209,981	12,012,841	22,495	534	412	122
Stone, Clay, & Glass (32)	8,230,207	2,419,114	24,435	99	89	10
Fabricated Metals (34)	60,429,550	19,701,709	26,516	743	591	152
Machinery, incl. Computers (35)	109,883,428	35,965,102	31,603	1,138	983	155
Electronic Eqpt., ex. Comps. (36)	124,316,991	71,713,511	34,627	2,071	1,210	861
Measuring Equipment (38)	9,500,831	3,782,071	25,383	149	68	81
NONDURABLE GOODS	1,019,019,864	218,643,661	27,613	7,918	5,392	2,526
Food (20)	340,193,093	47,755,967	23,444	2,037	1,530	507
Paper (26)	312,960,570	77,787,336	40,346	1,928	1,597	331
Printing & Publishing (27)	105,117,921	34,827,007	24,440	1,425	825	600
Chemicals (28)	76,137,031	14,494,508	36,881	393	266	127
Leather (31)	121,533,223	27,082,642	20,362	1,330	670	660

NOTE: The total of these economic areas may not be equal to the total for the state due to the presence of nonclassifiable establishments and nondisclosable economic areas.

TABLE 9 (Continued)

CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1992

	Value of Product	Gross Wages	Average Wage	Number of Workers		
				Total	Male	Female
ROCKLAND (09)	\$242,158,329	\$ 52,786,842	\$ 20,342	2,590	1,652	938
DURABLE GOODS	104,664,805	26,609,853	21,919	1,214	897	317
Lumber & Wood Products (24)	3,317,425	801,234	14,567	55	47	8
Stone, Clay & Glass (32)	22,153,453	3,645,795	23,074	158	147	11
Fabricated Metals (34)	14,253,747	4,135,389	19,234	215	179	36
Machinery, incl. Computers (35)	10,611,717	3,405,956	28,148	121	107	14
Electronic Eqpt., ex. Comps. (36)	32,867,402	7,008,581	22,109	317	128	189
Transportation Equipment (37)	14,976,060	6,143,883	22,180	277	243	34
NONDURABLE GOODS	137,493,524	26,176,989	18,959	1,376	755	621
Food (20)	10,778,677	2,402,150	9,609	250	132	118
Apparel (23)	6,232,449	1,923,996	17,026	113	26	87
Printing & Publishing (27)	17,788,365	7,196,409	17,216	418	165	253
Miscellaneous (39)	3,775,714	1,530,875	18,899	81	38	43
RUMFORD (13)	-	-	-	-	-	-
SANFORD (02)	342,273,783	83,632,901	25,717	3,252	1,888	1,364
DURABLE GOODS	240,389,278	57,523,423	26,218	2,194	1,269	925
Stone, Clay, & Glass (32)	21,445,460	6,438,027	30,084	214	189	25
Fabricated Metals (34)	25,932,298	4,596,906	30,851	149	124	25
Machinery, incl. Computers (35)	14,301,962	2,529,155	21,433	118	90	28
Electronic Eqpt., ex. Comps. (36)	117,611,738	33,834,432	25,155	1,345	546	799
Transportation Equipment (37)	1,450,518	785,637	21,823	36	32	4
NONDURABLE GOODS	101,884,505	26,109,478	24,678	1,058	619	439
Textiles (22)	23,784,365	6,789,142	18,806	361	146	215
Printing & Publishing (27)	7,633,908	2,131,604	21,975	97	33	64
SEBAGO LAKES REGION (05)	136,096,675	31,772,442	20,698	1,535	950	585
DURABLE GOODS	71,210,357	18,896,434	22,047	848	657	191
Lumber & Wood (24)	43,192,047	9,318,417	20,390	457	365	92
Machinery, incl. Computers (35)	10,528,877	4,163,919	28,134	148	132	16
NONDURABLE GOODS	64,886,318	13,076,008	19,033	687	293	394
Apparel (23)	3,525,699	1,363,477	12,395	110	19	91
Printing & Publishing (27)	1,826,922	573,513	16,868	34	14	20
SKOWHEGAN (18)	986,482,787	130,617,531	26,302	4,966	3,326	1,640
DURABLE GOODS	230,726,503	32,303,648	18,651	1,732	1,256	476
Lumber & Wood Products (24)	146,425,779	23,438,405	17,449	1,339	1,073	266
NONDURABLE GOODS	755,756,284	98,313,883	30,400	3,234	2,070	1,164
Food (20)	8,578,405	1,084,437	19,717	55	40	15
Textiles (22)	1,829,411	977,005	17,763	55	29	26
Apparel (23)	9,731,109	4,076,502	15,923	256	55	201
Paper (26)	578,263,090	66,374,674	50,283	1,320	1,151	169
Leather (31)	153,830,999	25,271,718	16,648	1,518	778	740
SOUTHWEST PENOBSCOT (19)	203,065,005	37,143,532	18,516	2,006	1,063	943
DURABLE GOODS	12,088,997	2,954,202	18,816	157	135	22
Lumber & Wood (24)	7,538,964	1,376,170	14,640	94	78	16
NONDURABLE GOODS	190,976,008	34,189,330	18,491	1,849	928	921
Printing & Publishing (27)	1,046,298	380,300	7,761	49	24	25
WATERVILLE (15)	284,919,387	94,028,665	28,887	3,255	1,977	1,278
DURABLE GOODS	37,985,516	14,445,076	31,266	462	418	44
Lumber & Wood Products (24)	2,385,306	1,425,405	17,597	81	73	8
Machinery, incl. Computers (35)	30,089,451	9,462,801	40,787	232	215	17
Transportation Equipment (37)	810,157	1,929,266	22,433	86	78	8
NONDURABLE GOODS	246,933,871	79,583,589	28,494	2,793	1,559	1,234
Printing & Publishing (27)	13,444,388	4,975,040	24,628	202	129	73

TABLE 10

CENSUS OF MAINE MANUFACTURES BY PLANT SIZE, 1992

ESTABLISHMENTS EMPLOYING:	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1987	1991	TOTAL	MALE	FEMALE		GROSS	AVERAGE
0 - 50	1,968	1,457,608,068	11.6	0.1	16,715	11,819	4,896	605	\$329,770,334	\$ 19,729
51 - 100	126	952,671,235	15.7	28.5	9,225	6,104	3,121	1,531	205,339,566	22,259
101 - 250	99	1,600,640,460	3.0	-6.5	16,146	10,080	6,066	1,738	358,881,178	22,227
251 - 500	38	1,869,448,215	34.6	22.2	13,657	8,936	4,721	3,266	350,812,080	25,687
501 - 1000	20	2,034,764,926	7.8	24.1	13,362	8,749	4,613	5,947	414,875,164	31,048
1001 and Over	9	3,174,491,814	4.2	-13.5	20,884	17,405	3,479	11,304	726,325,662	34,779
Inactive or Out of Business During 1992	111	40,716,396	-52.9	-35.9	976	706	270	125	18,156,786	18,603

ESTABLISHMENTS EMPLOYING:	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1993	1994		
	\$	\$	\$	\$	\$	\$	\$	\$
0 - 50	45,004,014	7,860,126	2,357,915	34,785,973	43,816,707	23,292,540	19,771,593	95,699,138
51 - 100	25,307,242	5,721,297	205,000	19,380,945	25,238,369	17,811,000	48,644,448	77,218,050
101 - 250	49,662,292	4,077,495	3,029,386	42,555,411	53,151,376	47,581,100	62,437,784	120,134,900
251 - 500	108,324,185	12,889,416	8,918,000	86,516,769	92,937,176	78,640,177	39,098,293	160,489,218
501 - 1000	117,463,808	6,686,427	0	110,777,381	141,260,459	109,340,167	98,949,636	231,206,678
1001 and Over	112,578,423	10,547,030	1,811,000	100,220,393	139,240,000	198,176,552	237,555,185	94,050,231
Inactive or Out of Business During 1992	218,000	0	0	218,000	8,750	1,500	0	6,758,947

APPENDIX A

Technical Notes and Definitions

AVERAGE GROSS WAGES is the figure obtained by dividing GROSS WAGES by the TOTAL EMPLOYMENT.

CIVIL DIVISIONS are geographical units of government. Major civil divisions are counties; minor civil divisions are cities, towns, plantations, and townships.

ECONOMIC AREAS are defined in Appendix C.

EMPLOYMENT is the number of employees reported in each month, as of the payroll period including the 12th of the month, averaged at the establishment level over the full twelve months.

ESTABLISHMENT is defined as a single physical location where industrial operations are performed; it is, therefore, a place of business rather than a legal entity or company which may have units in many locations. Where appropriate (e.g., logging operations) combined reports have been assigned to no specific civil division, merely to the county in which said principal location is found. A small number of multi-county operations report on a statewide basis.

EXPENDITURES FOR PLANT MODERNIZATION AND EQUIPMENT (or Capital Expenditures) is the actual amount spent during the survey year and planned for the two succeeding years for three categories: New Structures and/or Additions or Alterations to Existing Structures, Purchase of Existing Structures, and Purchase of New or Used Machinery or Equipment. Land costs are excluded.

FOREIGN TRADE - EXPORTS is the sales value of goods manufactured at an establishment that are shipped to foreign countries either directly or via out-of-state agents. **IMPORTS** is the cost of materials imported from foreign countries for use in the manufacturing process at an establishment.

GROSS WAGES shows total earnings during the calendar year of all employees before deductions, as reported to the Maine Bureau of Employment Security for Unemployment Insurance taxes. Before 1976, executives were excluded and wages were reported directly to the Bureau of Labor Standards. Because various fringe benefits such as payroll taxes, insurance, etc. paid by employers, are excluded, this data does not represent total labor costs on the part of the employer.

SPECIAL STUDIES from Census data are available upon written request to William A. Peabody, Director, Bureau of Labor Standards, State House Station #45, Augusta, Maine 04333-0045. The Bureau reserves the right to reject any request or to charge for costs incurred.

STANDARD INDUSTRIAL CLASSIFICATION (SIC) The Standard Industrial Classification system as compiled by the Executive Office of the President, Office of Management and Budget, is used to determine the industry title applicable to each establishment. Descriptions of major industry groups may be found in Appendix B. Each establishment has been classified according to its principal activity.

VALUE OF PRODUCT is the net selling price of all goods manufactured or processed during the calendar year. If industrial operations were on a contractual basis, the total of amounts received for contract work or services performed has been included.

WORKERS UNDER UNION CONTRACT is the number of workers organized under a union contract and/or a collective bargaining agreement. It represents the number from one representative payroll period; the comparative figure for NUMBER OF WORKERS is an average for the year.

APPENDIX A (Continued)

State of Maine
Bureau of Labor Standards
Mail Station 45
Augusta, Maine 04333
Telephone No. 207-624-8446

IMPORTANT: The filing of this report is required of all manufacturers and processors in the State of Maine under Title 26, Secs. 42, 43, 46, RS 1984. Penalties for failure or neglect to file are \$25 to \$100 fine, imprisonment up to 30 days or both. When, for any reason, it is impossible to furnish exact answers to any inquiry, make the best possible estimate and add the letter "E" to indicate so. Please read the instructions on the back of this report.

RETAIN THIS COPY FOR YOUR FILES

COMPLETE AND RETURN THIS REPORT BY
April 30, 1993

Retain Unlabeled Copy For Your Files
Please Make Necessary Changes
To Address Label

CENSUS OF MAINE MANUFACTURES 1992

I. ESTABLISHMENTS COVERED IN THIS REPORT			
If this report covers two or more establishments in different locations, please give approximate percent of operation in each.			
(City or Town name if different from mailing address)	(County)	(Number of Units)	(Approximate % of Operation)

II. DESCRIPTION, QUANTITY, AND VALUE OF PRODUCT					
A. Description of Principal Products Produced (List Items Separately)	B. Principal Materials Used for Each Product Listed	C. Was Material used Produced in this Establishment?		D. Quantity Produced (Indicate Unit of Measure)	E. Gross Value of Product (Omit Cents)
		Yes	No		
1.					\$
2.					
3.					
4.					
5.					
6. All Other Products					
7. Receipts for work done by you on material owned by others, etc. (Contract or Job work)					
8. Receipts for custom work, repairing, and/or installation of your own (Sales of scrap, waste recovery)					
9. Re-sale of purchased products not manufactured or processed by you					
10. TOTAL OF LINES 1-9					

III. CAPITAL EXPENDITURES (excluding land costs)	Amount Actually Spent in 1992	Amount of Planned Expenditures for	
	1993	1994	1995
A. New Structures, Additions, or Alterations to Existing Structures	\$	\$	\$
B. Purchase of Existing Structures			
C. Purchase of New or Used Machinery and Equipment			

IV. EXPORTS - IMPORTS (Foreign Trade)	
A. Estimated Value of Exports \$	B. Estimated Value of Imports \$

V. UNION STATUS	
Is this establishment organized under a union contract and/or collective bargaining agreement? <input type="checkbox"/> No <input type="checkbox"/> Yes	
If Yes, please fill in the following:	
Name of Union	
Number of workers covered by union contract	

VI. TEMPORARY CONTRACT LABOR	
The object of this question is to determine the number of temporary contract workers contracted through employment agencies used in manufacturing in a manner that is as close as possible to that used to report regular employees. The monthly number of workers should be for the week including the 12th of the month.	
Total cost of temporary contract labor purchased during the year: \$	
	JAN FEB MAR APRIL MAY JUNE JULY AUG SEPT OCT NOV DEC
Male	
Female	
Total	

APPENDIX A (Continued)

VI. DEFENSE RELATED ACTIVITIES

1. Does any of your production include work done for the defense industry? Yes ☐ No ☐
2. What percentage of your gross value of product is defense related? _____ %
 - a. Produced under contract with Defense Dept. Agencies? _____ %
 - b. Produced under subcontract with other defense contractors? _____ %
3. How does your company expect to respond to declining defense orders?

New products _____	Downsize _____	Not applicable _____
New markets _____	Other _____	

VII. PURCHASING AND SALES ACTIVITIES

1. What percentage of your total annual purchases are from companies located in Maine? _____ %
2. What percentage of your total annual sales are made to companies located in Maine? _____ %

INSTRUCTIONS and EXPLANATION NOTES

GENERAL: If this establishment has been sold to others, or has gone out of business, return this form with the name and address of the successor, if any, and the date of such sale or discontinuance. This schedule must be filed to reflect manufacturing operations during the year even though address discontinued business during or after that year. **PARTIAL REPORTS ARE THEREFORE REQUIRED.** New firms organized or beginning operations during the year must also file.

The purpose of this report is to determine the condition of industry in the state for the calendar year under consideration and it is clear that the inclusion in our tabulation of reports for establishments filed under a fiscal year basis which do not reflect calendar year data can only operate to defeat this purpose. It is necessary therefore that this report be prepared to reflect calendar year operations, subject to this consideration: If in the considered judgment of the responsible authority in the reporting manufacturer's organization, the financial data called for in the schedule do not materially differ, whether on a calendar or fiscal basis, fiscal year figures will be accepted as representative of the calendar year operations. **HOWEVER, THE NUMBER OF CONTRACT WORKERS AND COSTS SHOULD BE REPORTED ON A CALENDAR YEAR BASIS IN EVERY CASE.**

ITEM I: List cities or towns in which the establishments are located. Also indicate the number of establishments or separate production units located at that city or town which are covered or included within this report. If any change has taken place in the name, address or location please make the necessary changes on the address label.

ITEM II: Describe and list separately your products as fully as possible in column (A). In column (B) indicate the basic materials used to make each item, and in column (C) check whether the basic materials were produced in the same establishment. Indicate in column (D) the quantity produced and also the unit of measure (example: cubic feet, cords, thousand board feet, quarts, gallons, pounds). In column (E) state manufacturer's selling value at this establishment of all goods produced during the year whether sold or not. **DO NOT** consider your annual sales as representing your product value unless they are identical. Sub-item 7 is found principally in the textile finishing, apparel, logging, and lumbering industries where certain operations are performed on materials owned by others - total receipts for such work should be reported.

ITEM III: The purpose of this inquiry is to determine the amounts invested or to be invested in the physical productive capacity of the State's manufacturing industries. It is highly important that we have an indication of the planned investment as well as that which has already been effected. The figures are confidential and released only in summary form.

ITEM IV: A. Enter the estimated sales value of goods manufactured at this establishment that were shipped to foreign countries, either directly or via out-of-state agents.

B. Enter the estimated cost of materials imported from foreign countries for use in the manufacturing process at this establishment.

PLEASE READ INSTRUCTIONS - If you have further questions, please contact this office.

BUREAU OF LABOR STANDARDS
DIVISION OF RESEARCH AND STATISTICS
STATE HOUSE STATION 45
AUGUSTA, MAINE 04333-0045
TELEPHONE No. 207-624-6446

PLEASE NOTE: THESE DATA ARE STRICTLY CONFIDENTIAL AND WILL NOT BE DIVULGED IN ANY WAY WHICH WILL REVEAL INDIVIDUAL INFORMATION. DATA ARE USED IN SUMMARY TABULATIONS ONLY.

According to law, the Director of the Bureau of Labor Standards may furnish a written or printed list of interrogatories and require full and complete answers thereto under oath. Pursuant thereto: I, the undersigned, have examined this report and to the best of my knowledge and belief it is a true and correct and complete return.

Name (print or type).....

(Date).....

Signature.....

Official Title.....

Telephone Number of Firm.....

U.S. 560 (Rev. 1/83)

APPENDIX B

Major Industry Descriptions, 1987 SIC

THE DIVISION AS A WHOLE

The manufacturing division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills and characteristically use power driven machines and materials handling equipment. Establishments engaged in assembling component parts of manufactured products are also considered manufacturing if the new product is neither a structure nor other fixed improvement. Also included is the blending of materials, such as lubricating oils, plastics, resins, or liquors.

The materials processed by manufacturing establishments include products of agriculture, forestry, fishing, mining, and quarrying as well as products of other manufacturing establishments. The new product of a manufacturing establishment may be "finished" in the sense that it may be "semi-finished" to become a raw material for an establishment engaged in further manufacturing. For example, the product of the copper smelter is the raw material used in electrolytic refineries; refined copper is the raw material used by certain electrical equipment manufacturers.

The materials used by manufacturing establishments may be purchased directly from producers, obtained through customary trade channels, or secured without recourse to the market by transferring the product from one establishment to another which is under the same ownership. Manufacturing production is usually carried on for the wholesale market, for interplant transfer, or to order for industrial users, rather than for direct sale to the domestic consumer.

20 FOOD AND KINDRED PRODUCTS: This major group includes establishments manufacturing or processing food and beverages for human consumption and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls.

22 TEXTILE MILL PRODUCTS: This major group includes establishments engaged in performing any of the following operations: (1) preparation of fiber and subsequent manufacturing of yarn, thread, braids, twine, and cordage; (2) manufacturing broad woven fabric, narrow woven fabric, knit fabric, and carpets and rugs from yarn; (3) dyeing and finishing fiber, yarn, fabric, and knit apparel; (4) coating, waterproofing, or otherwise treated fabric; (5) the integrated manufacture of knit apparel and other finished articles from yarn; and (6) the manufacture of felt goods, lace goods, nonwoven fabrics, and miscellaneous textiles.

This classification makes no distinction between the two types of organizations which operate in the textile industry:

(1) the "integrated" mill which purchases materials, produces textiles, and related articles within the establishment, and sells the finished products; and (2) the "contract" or "commission" mill which processes materials owned by others. Converters or other manufacturing industries; establishments which assign materials to contract mills for processing (other than knitting) are classified in nonmanufacturing industries; establishments which assign yarns to outside contractors or commission knitters for the production of knit products are also classified in this Group.

23 APPAREL AND OTHER FINISHED PRODUCTS MADE FROM FABRICS AND SIMILAR MATERIALS: This major group, known as the cutting-up and needle trades, includes establishments producing clothing and fabricating products by cutting and sewing purchased woven or knit textile fabrics and related materials, such as leather, rubberized fabrics, plastics, and furs. Included in the apparel industries are three types of establishments: (1) the "regular" or insider factories, (2) contract factories, and (3) apparel jobbers. The regular factories perform all of the usual manufacturing functions within their own plant; the contract factories manufacturing apparel from materials owned by others; and apparel jobbers perform the entrepreneurial functions of a manufacturing company, such as buying raw materials, designing and preparing samples, arranging for the manufacture of the garments from their materials and selling of the finished apparel.

Custom tailors and dressmakers not operating on a factory basis are classified in Retail Trade; establishments which purchase and resell finished garments but do not perform the functions of the apparel jobbers are classified in Wholesale Trade.

APPENDIX B (Continued)

24 LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE: This major group includes logging camps engaged in cutting timber and pulpwood; merchant sawmills, lath mills, shingle mills, cooperage stock mills, planing mills, and plywood mills and veneer mills engaged in producing lumber and wood basic materials; and establishments engaged in manufacturing finished articles made entirely or mainly of wood or wood substitutes. Certain types of establishments producing wood products are classified elsewhere. For example, furniture and office and store fixtures are classified in Major Group 25; musical instruments, toys, and playground equipment, and caskets in Major Group 39. Woodworking in connection with construction, in the nature of reconditioning and repair, or performed to individual order, is classified in nonmanufacturing industries.

25 FURNITURE AND FIXTURES: This major group includes establishments engaged in manufacturing household, office, public building, and restaurant furniture; and office and store fixtures. Establishments primarily engaged in the production of millwork and wood kitchen cabinets are classified in Major Group 24; cut stone and concrete furniture in Major Group 32; laboratory and hospital furniture in Major Group 38; beauty and barber shop furniture in Major Group 39; and woodworking to individual order or in the nature of reconditioning and repair in nonmanufacturing industries.

26 PAPER AND ALLIED PRODUCTS: This major group includes the manufacture of pulps from wood and other cellulose fibers and from rags; the manufacture of paper and paperboard; and the manufacture of paper and paperboard into converted products, such as paper coated off the paper machine, paper bags, paper boxes, and envelopes. Certain types of converted paper products are classified elsewhere, such as abrasive paper in Major Group 32; carbon paper in Major Group 39; and photosensitized and blueprint paper in Major Group 38.

27 PRINTING, PUBLISHING, AND ALLIED PRODUCTS: This major group includes establishments engaged in printing by one or more of the common processes, such as letter press, lithography, gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding, typesetting, engraving, photoengraving, and electrotyping. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing. News syndicates are classified in Service Industries, and textile printing and finishing in Major Group 22.

28 CHEMICALS AND ALLIED PRODUCTS: This major group includes establishments producing basic chemicals and establishments manufacturing products by predominantly chemical processes. Establishments classified in this major group manufacture three general classes of products: (1) basic chemicals, such as acids, alkalies, salts, and organic chemicals; (2) chemical products to be used in further manufacture, such as synthetic fibers, plastics materials, dry colors, and pigments; (3) finished chemical products to be used for ultimate consumption, such as drugs, cosmetics, and soaps; or to be used as materials or supplies in other industries, such as paints, fertilizers, and explosives. The mining of natural rock salt is classified in mining industries. Establishments primarily engaged in manufacturing nonferrous metals and high percentage ferrous alloys are classified in Major Group 33; silicon carbide in Major Group 32; baking powder, other leavening compounds, and starches in Major Group 20; and artists' colors in Major Group 39. Establishments primarily engaged in packaging, repackaging, and bottling of purchased chemical products, but not engaged in manufacturing chemicals and allied products, are classified in trade industries.

29 PETROLEUM REFINING AND RELATED INDUSTRIES: This major group includes establishments primarily engaged in petroleum refining, manufacturing paving and roofing materials, and compounding lubricating oils and greases from purchased materials. Establishments manufacturing and distributing gas to consumers are classified in public utilities industries, and those primarily engaged in producing coke and by-products in Major Group 33.

30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS: This major group includes establishments manufacturing from natural, synthetic, or reclaimed rubber, gutta-percha, balata, or gutta siak, rubber products such as tires, rubber footwear, mechanical rubber goods, heels and soles, flooring, and rubber sundries. This group also includes establishments primarily manufacturing tires, but establishments primarily recapping and retreading automobile tires are classified in Services. This group also includes establishments engaged in molding primary plastics for the trade, and manufacturing miscellaneous finished plastics products. The manufacture of elastic webbing is classified in Major Group 22; products made of elastic webbing and garments made from the rubberized fabrics in Major Group 23; and synthetic rubber in Major Group 28.

31 LEATHER AND LEATHER PRODUCTS: This major group includes establishments engaged in tanning, currying, and finishing hides and skins, and establishments manufacturing finished leather and artificial leather products and some similar products made of other materials. Leather converters are also included.

APPENDIX B (Continued)

32 STONE, CLAY, GLASS AND CONCRETE PRODUCTS: This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, etc., from materials taken principally from the earth in the form of stone, clay, and sand. When separate reports are available for mines and quarries operated by manufacturing establishments classified in this major group, the mining quarrying activities other than those of Minerals, ground or treated, are classified herein with the manufacturing operations.

If separate reports are not available for crushing, grinding, and other preparation activities of Minerals, ground or treated, these establishments are classified in Mining.

33 PRIMARY METAL INDUSTRIES: This major group includes establishments engaged in the smelting and refining of ferrous and nonferrous metals from ore, pig, or scrap; in the rolling, drawing, and alloying of ferrous and nonferrous metals; in the manufacture of castings and other basic products of ferrous and nonferrous metals; and in the manufacture of nails, spikes, and insulated wire and cable. This major group also includes the production of coke. Establishments primarily engaged in manufacturing metal forgings or stampings are classified in Major Group 34.

34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in fabricating ferrous and nonferrous metal products such as metal cans, tinware, hand tools, cutlery, general hardware, and nonelectric heating apparatus, fabricated structural metal products, metal forgings, metal stampings, ordnance (except vehicles and guided missiles), and a variety of metal and wire products not elsewhere classified. Certain important segments of the metal fabricating industries are classified in other major groups, such as machinery in Major Groups 35 and 36; transportation equipment, including tanks, in Major Group 37; professional scientific and controlling instruments, watches and clocks in Major Group 38; and jewelry and silverware in Major Group 39. Establishments primarily engaged in producing ferrous and nonferrous metals and their alloys are classified in Major Group 33.

35 INDUSTRIAL AND COMMERCIAL MACHINERY AND COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing industrial and commercial machinery and equipment and computers. Included are the manufacture of engines and turbines; farm and garden machinery; construction, mining, and oil field machinery; elevators; metalworking machinery; special industry machinery; computer and peripheral equipment and office machinery; and refrigeration and service industry machinery. Machines powered by built-in or detachable motors ordinarily are included in this major group, with the exception of electrical household appliances.

36 ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS, EXCEPT COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing machinery, apparatus, and supplies for the generation, storage, transmission, transformation, and utilization of electrical energy. The manufacture of household appliances is included in this group, but industrial machinery and equipment powered by built-in or detachable electric motors is classified in Major Group 35. Establishments primarily engaged in manufacturing instruments for indicating, measuring, and recording electrical quantities are classified in Major Group 38.

37 TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in manufacturing equipment for transportation of passengers and cargo by land, air and water. Important products produced by establishments classified in this major group include motor vehicles, aircraft, guided missiles and space vehicles, ships, boats, railroad equipment, and miscellaneous transportation equipment such as motorcycles, bicycles, and snowmobiles. Establishments primarily engaged in manufacturing mobile homes are classified in Major Group 24.

38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS, PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS: This major group includes establishments engaged in Manufacturing instruments (including professional and scientific) for measuring, testing, analyzing, and controlling, and their associated sensors and accessories; optical instruments and lenses; surveying and drafting instruments; surgical, medical, and dental instruments, equipment, and supplies; ophthalmic goods; photographic equipment and supplies; and watches and clocks.

39 MISCELLANEOUS MANUFACTURING INDUSTRIES: This major group includes establishments primarily engaged in manufacturing products not classified in any other manufacturing major group. Industries in this group fall into the following categories: jewelry, silverware and plated ware; musical instruments; toys, sporting and athletic goods; pens, pencils, and other office and artists' materials, buttons, costume novelties, miscellaneous notions; brooms and brushes; caskets; and other miscellaneous manufacturing industries.

NOTE: More detailed definitions may be obtained directly from the Standard Industrial Classification Manual, 1987 Revision.

APPENDIX C

Geographic Definitions of Economic Areas

This publication has contained a tabulation entitled "Economic Areas" since 1954. This series consists of thirty-one areas which were delineated on the basis of population and manufacturing employment cross-sectional evaluation. Only those towns with manufacturing businesses are listed below. A complete listing of the Maine Labor Market Areas can be found in the 1992 Maine Employment and Earnings Statistical Handbook. In 1987, a major reorganization of the economic areas was completed. Care should be exercised in making comparisons of these thirty-one areas with the earlier areas as there have been changes made in almost all of the regions.

The civil division with the largest population is in bold letters, and the civil division with the most workers employed in manufacturing is underlined. The minor civil division contained in the areas are as follows:

Area No.	1991 Population	Town
1	48,228	Berwick, Eliot, Kittery , <u>N. Berwick</u> , S. Berwick, Wells, York
2	36,471	Alfred, Lebanon, Limerick, Newfield, <u>Sanford</u> , Shapleigh, Waterboro
3	56,005	Arundel, Biddeford , Dayton, Kennebunk, Kennebunkport, Lyman, Saco
4	215,927	Buxton, Cape Elizabeth, Cumberland, Falmouth, Freeport, Gorham, Gray, Hollis, N. Yarmouth, Old Orchard Beach, Portland , Raymond, Scarborough, S. Portland, Standish, Westbrook, Windham, Yarmouth
5	24,850	Baldwin, Bridgton , Brownfield, Casco, Cornish, Denmark, <u>Fryeburg</u> , Hiram, Limington, Naples, Parsonfield, Porter
6	60,495	Arrowsic, Bath, Bowdoinham, Brunswick , Durham, Georgetown, Harpswell, New Gloucester, Pownal, Topsham, West Bath, Woolwich
7	86,959	Auburn, Greene, <u>Lewiston</u> , Lisbon, Mechanic Falls, Poland, Sabattus
8	21,996	Boothbay, Boothbay Harbor, <u>Bristol</u> , Damariscotta, Edgcomb, Jefferson, Newcastle, Nobleboro, S. Bristol, Southport, Whitefield, <u>Wiscasset</u>
9	38,600	Appleton, Camden, Cushing, Friendship, North Haven, Rockland , Rockport, St. George, S. Thomaston, Thomaston, Union, Vinal Haven, Warren, Washington, Waldoboro
10	25,783	Buckfield, Greenwood, Harrison, Hebron, Lovell, Minot, Norway , Oxford, Paris, Stoneham, Sumner, Sweden, Waterford, West Paris, Woodstock
11	9,804	Leeds, <u>Livermore Falls</u> , Turner
12	63,644	Augusta , Chelsea, Farmingdale, Gardiner, Hallowell, Litchfield, Monmouth, Pittston, Randolph, Readfield, Wayne, W. Gardiner, Windsor, Winthrop, Richmond
13	20,786	Andover, Bethel, Canton, Dixfield, Hanover, Hartford, Magalloway Plt., Mexico, Newry, Parkertown Twp, Peru, Rumford
14	26,840	Avon, Carrabassett Valley, Carthage, Chesterville, Coburn Gore, Eustis, Farmington , Jay, Kingfield, New Sharon, New Vineyard, Phillips, Rangeley, Strong, Temple, Wilton
15	52,191	Albion, Belgrade, Benton, China, Clinton, Mount Vernon, Oakland, Sidney, Vassalboro, Waterville , Winslow
16	27,496	Belfast , Belmont, Brooks, Freedom, Islesboro, Liberty, Lincolnville, Monroe, Montville, Morrill, Northport, Palermo, Prospect, Searsmont, Searsport, Stockton Springs, Swanville, Thorndike, Troy, Unity, Waldo

APPENDIX C (Continued)

Area No.	1991 Population	Town
17	43,427	Bar Harbor, Blue Hill, Brooklin, <u>Bucksport</u> , Castine, Cranberry Isles, Deer Isle, <u>Ellsworth</u> , Franklin, Gouldsboro, Hancock, Lamoine, Mariaville, Mount Desert, Orland, Penobscot, Sedgwick, Sorrento, Southwest Harbor, Stonington, Sullivan, Surry, Swans Island, Tremont, Trenton, Winter Harbor
18	46,861	Anson, Athens, Bingham, Cambridge, Canaan, Caratunk Plt., Comstock Twp., Detroit, Embden, Fairfield, Harmony, Hartland, Highland Plt., Jackman, Madison, Moose River, New Portland, Norridgewock, Palmyra, Pittsfield, Pittston Academy Grant, Rockwood Strip, St. Albans, <u>Skowhegan</u> , Smithfield, Solon, Starks, The Forks Plt., West Forks Plt.
19	18,362	Bradford, Carmel, Charleston, Corinna, Corinth, <u>Dexter</u> , Newburgh, Newport, Stetson
20	81,416	<u>Bangor</u> , Brewer, Eddington, Hampden, Holden, Kenduskeag, Old Town, Orono, Orrington, Veazie, Winterport
21	6,436	Bradley, Edinburg, Greenbush, Greenfield, Lagrange, <u>Milford</u>
22	26,825	<u>Baileyville</u> , Baring Plt., Beals, <u>Calais</u> , Cherryfield, Columbia Falls, Cutler, Danforth, E. Machias, Eastport, Jonesboro, Jonesport, Lubec, Machias, Machiasport, Milbridge, Pembroke, Perry, Princeton, Steuben, T36 MD, Topsfield, Waite, Wesley
23	1,908	<u>Greenville</u>
24	14,861	Abbot, Brownville, <u>Dover-Foxcroft</u> , <u>Gulfport</u> , Milo, Monson, Parkman, Sangerville, Sebec, T7 R13, T7 R15, Wellington
25	12,814	Burlington, Chester, Enfield, Howland, Kingman Twp., Lee <u>Lincoln</u> , Mattawamkeag, Passadumkeag, Prentiss Plt., Springfield, Winn,
26	10,887	East Millinocket, Grindstone Twp., Long A Twp., Medway, <u>Millinocket</u>
27	5,152	Crystal, Island Falls, Oakfield, <u>Patten</u> , Sherman, Smyrna, Stacyville
28	9,346	Haynesville, <u>Houlton</u> , Linneus, Monticello, Orient, Reed Plt., Weston
29	9,459	Allagash Plt., Eagle Lake, <u>Fort Kent</u> , Frenchville, St. Agatha, St. Francis, St. Johns Plt., Wallagrass Plt., T11 R14, T14 R15
30	35,701	Ashland, Blaine, Bridgewater, Caribou, Easton, Ft. Fairfield, Mapleton, Masardis, Nashville Plt., Perham, Portage Lake, <u>Presque Isle</u> , Wade, Washburn, Westfield, Woodland
31	7,924	<u>Madawaska</u> , Van Buren

NOTE: Since the 1991 population data is unavailable for some unorganized townships, the area population in some instances may be slightly understated. Population data is from the 1991 Maine Population Estimates, By Minor Civil Division, provided by the Maine Department of Human Services, Bureau of Health, Office of Data, Research and Vital Statistics. (1992 census data is unavailable at this time.)

APPENDIX D

Census of Maine Manufactures by Major Industry Group, 1987-1991

Industry	Year	Number Reporting	Value of Product (Thousands)	Gross Wages (Thousands)	Average Wages	Total Employment
TOTAL	1987	2,606	\$10,093,649	\$2,214,204	\$21,234	104,275
	1988	2,706	11,274,997	2,336,879	21,857	106,916
	1989	2,675	11,349,859	2,476,612	23,471	105,516
	1990	2,540	11,403,301	2,482,576	24,909	99,662
	1991	2,427	10,812,751	2,361,885	25,413	92,940
DURABLE GOODS - TOTAL	1987	1,670	3,831,081	979,890	21,222	46,173
	1988	1,754	4,241,818	1,090,591	22,221	49,079
	1989	1,750	4,056,921	1,142,272	23,336	48,947
	1990	1,631	4,113,216	1,147,765	25,016	45,880
	1991	1,557	3,854,325	1,076,298	25,754	41,791
Lumber & Wood Products	1987	1,028	1,013,373	238,551	17,455	13,666
	1988	1,027	1,037,411	233,186	17,755	13,133
	1989	1,026	995,880	222,877	18,454	12,077
	1990	932	946,920	200,838	18,989	10,576
	1991	886	950,098	198,031	19,126	10,354
Furniture & Fixtures	1987	48	72,423	22,537	18,145	1,242
	1988	50	78,940	24,565	18,954	1,296
	1989	49	98,889	24,747	20,267	1,221
	1990	49	93,281	26,765	21,795	1,228
	1991	40	82,228	24,484	22,524	1,087
Stone, Clay, & Glass	1987	89	158,865	38,763	22,936	1,690
	1988	102	162,761	41,796	23,414	1,785
	1989	96	139,958	41,094	23,322	1,762
	1990	93	127,254	36,136	23,193	1,558
	1991	98	104,174	30,270	22,159	1,366
Primary Metals	1987	11	36,321	13,514	21,656	624
	1988	11	38,421	14,387	23,780	605
	1989	11	37,047	14,399	23,337	617
	1990	11	36,154	14,858	25,268	588
	1991	12	31,862	13,931	26,688	522
Fabricated Metals	1987	113	215,269	64,020	21,592	2,965
	1988	121	230,608	69,653	22,483	3,098
	1989	122	236,165	76,364	24,204	3,155
	1990	118	257,434	75,885	25,227	3,008
	1991	113	257,393	74,150	26,044	2,847
Machinery, Inc. Computers	1987	175	393,434	95,914	23,078	4,156
	1988	192	461,037	113,056	25,179	4,490
	1989	194	427,648	116,670	26,437	4,413
	1990	200	393,946	118,268	27,594	4,286
	1991	183	378,386	99,018	28,709	3,449
Electronic Eqpt., Except Computers	1987	61	879,625	213,141	20,920	10,188
	1988	61	955,506	230,400	21,899	10,521
	1989	63	734,477	223,056	23,454	9,510
	1990	55	760,891	213,677	25,038	8,534
	1991	52	670,272	204,218	26,712	7,645
Transportation Equipment	1987	122	1,004,459	283,180	25,792	10,979
	1988	166	1,118,444	348,473	26,159	13,321
	1989	163	1,327,755	406,517	26,429	15,381
	1990	145	1,429,412	442,687	28,941	15,296
	1991	144	1,329,385	416,698	30,333	13,737
Precision Instruments & Related Products	1987	23	39,312	10,264	15,504	662
	1988	23	56,071	14,682	18,215	806
	1989	26	59,102	16,547	20,403	811
	1990	28	67,924	18,651	23,140	806
	1991	29	50,528	15,499	19,769	784

APPENDIX D (Continued)

Industry	Year	Number Reporting	Value of Product (Thousands)	Gross Wages (Thousands)	Average Wages	Total Employment
NONDURABLE GOODS - TOTAL	1987	936	86,262,568	\$1,234,314	\$21,244	58,102
	1988	952	7,033,179	1,246,288	21,548	57,837
	1989	925	7,292,938	1,334,340	23,588	56,569
	1990	909	7,290,085	1,334,811	24,819	53,782
	1991	870	6,958,426	1,285,586	25,134	51,149
Food & Kindred Products	1987	200	881,544	125,990	16,010	7,869
	1988	202	869,689	128,679	17,265	7,453
	1989	174	868,087	127,909	18,702	6,839
	1990	165	930,358	136,527	19,672	6,940
	1991	150	856,796	128,233	19,752	6,492
Textile Mill Products	1987	71	424,250	114,806	17,171	6,686
	1988	71	417,086	109,341	17,539	6,234
	1989	71	423,756	110,370	18,675	5,910
	1990	74	397,433	103,016	19,116	5,389
	1991	68	367,181	104,352	19,689	5,300
Apparel	1987	65	129,072	42,621	12,745	3,344
	1988	72	159,741	48,696	13,016	3,741
	1989	68	144,123	43,570	14,620	2,980
	1990	65	132,563	44,790	15,167	2,953
	1991	65	124,520	38,799	14,354	2,703
Paper & Allied Products	1987	45	3,254,953	576,847	33,753	17,090
	1988	44	3,841,156	554,476	33,780	16,414
	1989	49	4,024,814	630,518	35,697	17,663
	1990	43	3,971,627	646,341	37,031	17,454
	1991	44	3,755,673	610,146	36,824	16,569
Printing & Publishing	1987	313	286,572	100,349	18,866	5,319
	1988	329	354,032	110,526	19,617	5,634
	1989	327	363,816	117,136	20,248	5,785
	1990	327	363,388	117,818	20,768	5,673
	1991	310	352,441	114,108	21,644	5,272
Chemicals & Allied Products	1987	36	140,141	21,228	22,582	940
	1988	34	145,528	23,010	25,038	919
	1989	37	168,202	25,486	26,059	978
	1990	36	185,480	26,867	27,784	967
	1991	34	219,447	34,346	30,128	1,140
Petroleum & Coal Products	1987	8	35,866	4,489	23,624	190
	1988	7	33,338	4,939	25,198	196
	1989	8	32,320	7,139	27,562	259
	1990	9	44,843	7,747	27,568	281
	1991	8	43,479	6,300	27,631	228
Rubber & Plastics	1987	43	312,215	66,159	18,678	3,542
	1988	44	352,158	71,446	18,390	3,885
	1989	44	350,762	77,290	20,366	3,795
	1990	44	349,072	74,254	21,404	3,469
	1991	46	363,507	68,420	22,588	3,029
Leather & Leather Products	1987	77	754,756	170,140	13,876	12,261
	1988	71	807,650	180,521	14,609	12,356
	1989	70	871,131	182,786	15,790	11,576
	1990	69	873,664	166,673	16,685	9,989
	1991	65	835,570	168,942	17,364	9,729
Miscellaneous	1987	78	43,200	11,686	13,572	861
	1988	78	52,800	14,654	14,580	1,005
	1989	77	45,927	12,137	15,480	784
	1990	77	41,658	10,778	16,158	667
	1991	80	39,812	11,941	17,381	687

APPENDIX E

Census of Maine Manufactures by County, 1987-1991

Area	Year	Number Reporting	Value of Product (Thousands)	Gross Wages (Thousands)	Average Wages	Total Employment
I-95 CORRIDOR	1987	1,296	\$6,210,237	\$1,514,899	\$21,863	69,289
	1988	1,357	6,866,893	1,606,087	22,311	71,985
	1989	1,343	7,024,743	1,728,582	24,148	71,581
	1990	1,285	7,080,618	1,759,870	25,730	68,395
	1991	1,229	6,619,007	1,636,514	26,211	62,434
Androscoggin	1987	208	745,260	183,187	17,228	10,633
	1988	213	787,819	194,553	18,035	10,787
	1989	196	802,912	197,214	19,595	10,064
	1990	203	767,760	189,946	20,850	9,110
	1991	202	746,962	179,389	21,876	8,200
Cumberland	1987	420	1,624,188	394,245	22,583	17,457
	1988	437	1,792,718	399,903	23,362	17,117
	1989	434	1,657,835	440,262	25,436	17,308
	1990	415	1,615,839	440,342	26,783	16,441
	1991	394	1,446,294	384,819	26,801	14,358
Kennebec	1987	144	635,456	167,048	21,717	7,692
	1988	151	691,627	178,646	20,911	8,543
	1989	148	709,871	177,666	23,559	7,541
	1990	139	711,788	178,588	24,588	7,263
	1991	128	629,720	183,026	26,232	6,977
Penobscot	1987	249	1,345,859	290,654	23,420	12,410
	1988	255	1,571,607	280,031	22,955	12,199
	1989	259	1,589,465	304,194	25,123	12,108
	1990	247	1,550,314	299,798	26,504	11,311
	1991	237	1,479,368	269,870	25,797	10,461
Sagadahoc	1987	39	623,191	209,649	25,962	8,075
	1988	43	677,820	263,483	26,435	9,967
	1989	43	827,965	309,853	26,665	11,620
	1990	35	897,094	329,632	28,849	11,426
	1991	29	815,031	305,981	30,229	10,122
York	1987	236	1,236,284	270,116	20,743	13,022
	1988	258	1,345,302	289,471	21,647	13,372
	1989	263	1,436,694	299,393	23,137	12,940
	1990	246	1,537,823	321,563	25,036	12,844
	1991	239	1,501,631	313,429	25,448	12,316
EASTERN	1987	237	691,887	117,840	23,260	5,066
	1988	249	776,373	123,485	23,489	5,257
	1989	241	750,698	126,707	24,752	5,119
	1990	232	818,859	132,865	25,924	5,125
	1991	217	770,275	133,023	26,884	4,948
Hancock	1987	146	399,805	72,480	25,629	2,828
	1988	153	434,661	75,690	25,096	3,016
	1989	147	390,390	77,574	26,198	2,961
	1990	142	461,263	81,304	27,570	2,949
	1991	134	464,951	82,578	29,035	2,844
Washington	1987	91	292,082	45,360	20,267	2,238
	1988	96	341,712	47,795	21,327	2,241
	1989	94	360,308	49,133	22,767	2,158
	1990	90	357,596	51,561	23,695	2,176
	1991	83	305,324	50,445	23,975	2,104

APPENDIX E (Continued)

<u>Area</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
<u>MIDCOAST</u>	1987	307	\$454,414	\$92,282	\$16,508	5,590
	1988	316	419,798	96,508	18,253	5,287
	1989	314	399,509	98,251	19,302	5,090
	1990	288	378,158	91,304	19,418	4,702
	1991	277	341,679	80,769	19,646	4,111
Knox	1987	124	266,117	49,143	17,402	2,824
	1988	124	256,305	53,694	18,932	2,836
	1989	128	243,908	54,442	20,148	2,702
	1990	123	226,697	50,480	20,119	2,509
	1991	119	194,579	44,398	21,172	2,097
Lincoln	1987	96	57,708	17,462	18,190	960
	1988	98	62,767	18,272	18,934	965
	1989	95	60,918	20,148	20,496	983
	1990	85	66,434	18,012	20,468	880
	1991	85	65,967	17,193	20,038	858
Waldo	1987	87	130,589	25,677	14,217	1,806
	1988	94	100,726	24,542	16,515	1,486
	1989	91	94,684	23,660	16,840	1,405
	1990	80	85,027	22,812	17,373	1,313
	1991	73	81,133	19,178	16,589	1,156
<u>NORTHERN</u>	1987	227	777,354	128,252	19,503	6,576
	1988	234	907,155	127,220	19,745	6,443
	1989	235	804,845	129,234	21,078	6,131
	1990	225	858,443	124,853	21,143	5,905
	1991	221	781,080	120,281	22,457	5,356
Aroostook	1987	227	777,354	128,252	19,503	6,576
	1988	234	907,155	127,220	19,745	6,443
	1989	235	804,845	129,234	21,078	6,131
	1990	225	858,443	124,853	21,143	5,905
	1991	221	781,080	120,281	22,457	5,356
<u>WESTERN</u>	1987	537	1,957,317	360,489	20,330	17,731
	1988	548	2,302,471	383,144	21,376	17,924
	1989	539	2,363,436	393,018	22,386	17,556
	1990	501	2,257,620	372,448	24,084	15,464
	1991	476	2,293,343	390,137	24,347	16,024
Franklin	1987	112	506,324	95,813	23,431	4,089
	1988	115	604,174	111,297	24,247	4,590
	1989	109	612,092	108,424	23,839	4,548
	1990	96	674,349	97,013	26,491	3,662
	1991	95	675,060	108,617	25,360	4,283
Oxford	1987	186	543,008	112,028	20,924	5,354
	1988	193	598,399	122,349	22,338	5,477
	1989	194	607,410	121,552	23,325	5,211
	1990	181	554,343	119,376	26,064	4,580
	1991	170	497,954	118,020	26,384	4,473
Piscataquis	1987	81	153,566	42,100	16,445	2,560
	1988	85	162,558	46,779	17,493	2,674
	1989	83	168,597	43,473	17,941	2,423
	1990	76	151,281	43,237	18,612	2,323
	1991	70	140,957	40,652	19,175	2,120
Somerset	1987	158	754,419	110,548	19,299	5,728
	1988	155	934,339	102,719	19,818	5,183
	1989	153	975,337	119,570	22,249	5,374
	1990	148	877,645	112,822	23,029	4,899
	1991	141	979,372	122,848	23,863	5,148

APPENDIX F

Raw and Adjusted Data Comparisons, 1991-1992

The data on the following table has been adjusted using two major price indexes published by the U.S. Department of Labor, Bureau of Labor Statistics. **The Value of Product data is adjusted by the Producer Price Index, (formerly the Wholesale Price Index) using a base year of 1982 = 100 unless noted.** Wage data is adjusted by the Consumer Price Index for Urban Wage Earners and Clerical Workers and the base year is 1982-84 = 100. The adjustments made are based on the annual average for the respective index.

The Consumer Price Index is a monthly statistical measure of the average change in prices in a fixed market basket of goods and services.

The CPI is based on prices of food, clothing, shelter, fuel, drugs, transportation fares, doctors' and dentists' fees, and other goods and services that people buy for day-to-day living. The quantity and quality of these items is kept essentially unchanged between major revisions so that only price changes will be measured. Prices are collected from over 18,000 tenants, 24,000 retail establishments, and 18,000 housing units for property taxes in 85 urban areas across the country. All taxes directly associated with the purchase and use of items are included in the index.

Though the CPI is often called the "Cost-of-Living Index", it measures only price change, which is just one of several important factors affecting living costs.

CPI-W

1991 Annual Average = 134.3

1992 Annual Average = 138.2

Producer Price Indexes measure average changes in prices received in primary markets of the United States by producers of commodities in all stages of processing. The sample used for calculating these indexes contains about 2,800 commodities produced in the manufacturing, agriculture, forestry, fishing, mining, gas and electricity, and public utilities sectors. The universe includes all commodities produced or imported for sale in commercial transactions in primary markets in the United States.

To the extent possible, prices used in calculating Producer Price Indexes apply to the first significant commercial transaction in the United States, from the production or central marketing point. Price data are generally collected monthly, primarily by mail questionnaire. Most prices are obtained directly from producing companies on a voluntary and confidential basis. Prices generally are reported for the Tuesday of the week containing the 13th day of the month.

PPI

	<u>Annual Average</u>			<u>Annual Average</u>	
	<u>1991</u>	<u>1992</u>		<u>1991</u>	<u>1992</u>
Total Manufactures	119.0	120.1			
Durable Goods	122.7	124.3	Nondurable Goods	115.2	115.8
* Transportation Equipment	119.8	123.0	*Pulp, Paper, & Allied Products	121.1	121.2
* Lumber & Wood Products	119.4	129.7	*Leather	124.8	127.0
* Electric & Electronic Equipment	110.1	110.8	*Food & Kindred Products	116.5	116.9

* Adjusted by Producer Price Index based on December, 1984 = 100.

MAINE MANUFACTURING WITH SELECTED MAJOR INDUSTRIES, RAW & ADJUSTED (1982=100) DATA, 1991-1992

	YEAR	VALUE OF PRODUCT RAW (Millions)	PPI ADJUSTED (Millions)	GROSS WAGES RAW (Millions)	CPI ADJUSTED (Millions)	AVERAGE GROSS WAGES RAW	CPI ADJUSTED
TOTAL MANUFACTURING	1992	\$11,130.3	\$9,267.5	\$2,404.2	\$1,739.7	\$26,430	\$19,124
	1991	\$10,812.8	\$9,086.4	\$2,361.9	\$1,758.7	\$25,413	\$18,923
	Percent Change	2.9%	2.0%	1.8%	-1.1%	4.0%	1.1%
Durable Goods	1992	\$4,111.2	\$3,307.5	\$1,076.1	\$778.7	\$26,349	\$19,066
	1991	\$3,854.3	\$3,141.2	\$1,076.3	\$801.4	\$25,754	\$19,176
	Percent Change	6.7%	5.3%	0	-2.8%	2.3%	-0.6%
Transportation Equipment	1992	\$1,462.1	\$1,188.7	\$413.8	\$299.4	\$29,902	\$21,637
	1991	\$1,329.4	\$1,109.7	\$416.7	\$310.3	\$30,333	\$22,586
	Percent Change	10.0%	7.1%	-0.7%	-3.5%	-1.4%	-4.2%
Lumber & Wood Products	1992	\$1,025.9	\$791.0	\$206.2	\$149.2	\$19,950	\$14,436
	1991	\$950.1	\$795.7	\$198.0	\$147.4	\$19,126	\$14,241
	Percent Change	8.0%	-0.6%	4.1%	1.2%	4.3%	1.4%
Electric & Electronic Equipment	1992	\$647.4	\$584.3	\$192.6	\$139.7	\$28,272	\$20,457
	1991	\$670.3	\$608.8	\$204.2	\$152.0	\$26,712	\$19,890
	Percent Change	-3.4%	-4.0%	-5.7%	-8.1%	5.8%	2.9%
Nondurable Goods	1992	\$7,019.1	\$6,061.4	\$1,328.1	\$961.0	\$26,494	\$19,171
	1991	\$6,958.4	\$6,040.3	\$1,285.6	\$957.3	\$25,134	\$18,715
	Percent Change	0.9%	0.3%	3.3%	0.4%	5.4%	2.4%
Paper	1992	\$3,546.7	\$2,926.3	\$623.0	\$450.8	\$39,939	\$28,899
	1991	\$3,755.7	\$3,101.3	\$610.1	\$454.3	\$36,824	\$27,419
	Percent Change	-5.6%	-5.6%	2.1%	-0.8%	8.5%	5.4%
Leather	1992	\$946.3	\$745.1	\$178.2	\$128.9	\$18,201	\$13,170
	1991	\$835.6	\$669.6	\$168.9	\$125.8	\$17,364	\$12,929
	Percent Change	13.2%	11.3%	5.5%	2.5%	4.8%	1.9%
Food	1992	\$869.7	\$744.0	\$131.2	\$94.9	\$19,810	\$14,334
	1991	\$856.8	\$735.5	\$128.2	\$95.5	\$19,752	\$14,707
	Percent Change	1.5%	1.2%	2.3%	-0.6%	0.3%	-2.5%

APPENDIX F (Continued)

APPENDIX G

Comments Form

Your comments about this material will help us to improve our publications. We are interested in any feedback concerning its usefulness. Requests for additional copies will be filled subject to availability. (See Appendix H.) Requests for further details on this subject should be sent to the Bureau Director at the address below. These requests are subject to confidentiality restrictions.

Please indicate your position or title: _____

How suitable is this material for your own requirements?

___ Very Suitable ___ Suitable ___ Not Suitable

What information not presently covered should be included? _____

What information presently covered should be excluded? _____

Additional comments: _____

Please return this page to:

Maine Department of Labor
Bureau of Labor Standards
Research & Statistics Division
State House Station #45
Augusta, ME 04333

If you wish to receive a reply, please include your name and mailing address.

APPENDIX H

Order Form

The following items are available without charge from:

Maine Department of Labor
Bureau of Labor Standards
Research & Statistics Division
State House Station #45
Augusta, ME 04333-0045

PUBLICATIONS (some years may be out of print)

- ___ Occupational Injuries and Illnesses in Maine (beginning 1975)
- ___ Characteristics of Work-Related Injuries and Illnesses in Maine (beginning 1977)
- ___ Census of Maine Manufactures (beginning 1945)
- ___ Directory of Maine Labor Organizations (available for current year only)
- ___ Maine Construction Wage Rates (beginning 1983)
- ___ Labor Relations in Maine (beginning 1983)
- ___ Report of Fatal Occupational Injuries (beginning 1991)
- ___ Injury and Illness Profiles for the Top 20 Occupation and Industry Combinations in Maine's Public Sector (beginning 1992)
- ___ Injury and Illness Profiles for the Top 100 Occupation and Industry Combinations in Maine's Private Sector (beginning 1991)

OSHA RECORDKEEPING MATERIALS: Due to the transfer of OSHA Recordkeeping functions from the U.S. Bureau of Labor Statistics to OSHA, requests for OSHA recordkeeping materials should be addressed to:

U.S. Department of Labor
Occupational Safety and Health Administration
40 Western Ave Rm 41
Augusta ME 04330
Telephone (207) 622-8417

CONSULTATION PROGRAM

- ___ Booklet: Maine's On-Site Safety & Health Consultation Program
- ___ Please contact me concerning an on-site safety & health consultation
- ___ My phone number is _____

MAILING LABEL: _____

APPENDIX H (Continued)

PERIODIC PROFILES

Upon request, The Research & Statistics Division will develop short work injury and illness profiles for specific industries or occupations. Private Sector profiles currently available include:

—	SIC 50	Wholesale Trade
—	SIC 23	Apparel and Other Finished Product
—	SIC 581	Eating and Drinking Places
—	SIC 531	Department Store
—	SIC 203	Canned, Frozen, Preserved Fruit & Vegetables & Food Spec.
—	SIC 82	Educational Services
—	SIC 2499	Wood Products, Not Elsewhere Classified
—	SIC 27	Printing, Publishing & Allied Product
—	SIC 22	Textile Mill Products
—	SIC 16	Heavy Construction other than Building

Occupational Safety and Health Newsletter

The Bureau of Labor Standards has started a quarterly newsletter, entitled, **Safety and Health Monitor**. The Newsletter will contain articles on Occupational Safety and Health topics, safety and health tips, statistics, and information on upcoming training. If you wish to receive the newsletter, we need:

Your Name: _____

Company Name: _____

Address: _____
